

1 BEFORE THE
2 ILLINOIS COMMERCE COMMISSION
3 IN THE MATTER OF:)
)
4 ELECTRIC POLICY MEETING)
)
5 FERC'S STANDARD MARKET)
DESIGN HEARING)
6
 Chicago, Illinois
7
 October 15, 2002
8
 Met, pursuant to notice at 9:30 o'clock a.m.
9
BEFORE:
10
 THE COMMISSION EN BANC
11
12 APPEARANCES:
13 MR. CRAIG GLAZER, Vice President,
 Governmental Policy
14 PJM Interconnection, LLC.
15 MR. BILL MALCOLM, Manager,
 State Regulatory Affairs
16 MISO, Inc.
17 MR. DAVID WHITELEY, Senior Vice President,
 Ameren Services Company
18
 MR. BOB FERLMANN, Director,
19 Energy Supply, and
 MS. DEBBIE LANCASTER, Regulatory
20 Liaison, Electric Supply
 CILCO
21
22

1 APPEARANCES (continued):

2 MR. GREG SCHAEFER, Regulatory Manager,
3 Wholesale Trading
4 MidAmerican Energy Company

5 MR. STEVEN T. NAUMANN, Vice President,
6 Transmission Services
7 ComEd

8 MR. SHAWN SCHUKAR, Vice President,
9 Energy Supply Management
10 Illinois Power

11 MS. REGINA M. CARRADO, Regulatory Specialist,
12 Exelon Generation Company

13 MS. REEM FAHEY, Director,
14 Market Policy
15 Edison Mission Energy/Midwest
16 Generation

17 MS. JULIE HEXTELL, Counsel
18 Constellation NewEnergy, Inc.

19 MR. VITO STAGLIANO, Vice President,
20 Transmission Strategy
21 Calpine Corp.

22 MS. PATTY HARRELL, Manager of Asset.
Commercialization
Reliant Energy

MR. JIM DAUPHINAIS
Brubaker & Associates, Inc.
Illinois Industrial Energy Consumers (IIEC)

MR. RON EARL, General Manager & CEO
Illinois Municipal Electric Agency (IMEA)

1 APPEARANCES (continued):

2

MR. JACOB WILLIAMS, Vice President
Generation Development
Peabody Energy

4

5

6

7

8

9

10

11

12

13

14

15 SULLIVAN REPORTING COMPANY, by
Patricia Wesley, CSR
16 License No. 084-002170

17

18

19

20

21

22

1	I N D E X	
2	OPENING REMARKS	PAGE
3	COMMISSIONER HARVILL	5
4	PRESENTATION	
5	MR. CRAIG GLAZER	8
	MR. BILL MALCOLM	24
6	MR. DAVID WHITELEY	43
	MR. BOB FERLMANN	55
7	MR. GREG SCHAEFER	64
	MR. STEVEN T. NAUMANN	72
8	MR. SHAWN SCHUKAR	90
	MS. REGINA M. CARRADO	123
9	MS. REEM FAHEY	133
	MS. JULIE HEXTELL	143
10	MR. VITO STAGLIANO	149
	MS. PATTY HARRELL	155
11	MR. JACOB WILLIAMS	160
	MR. JIM DAUPHINAIS	179
12	MR. RON EARL	185
13		
14		
15		
16		
17		
18		
19		
20		
21		
22		

1 COMMISSIONER HARVILL: We are going to go on the
2 record. Good morning. This is a Special Open Meeting
3 of the Illinois Commerce Commission convened as an
4 Electric Policy Meeting to discuss the Federal Energy
5 Regulatory Commission's recent proposal to create a
6 standard market design to standardize wholesale energy
7 electric transmission service.

8 Present today are Chairman Wright,
9 Commissioners Kretschmer, Hurley, Squires, and myself,
10 Commissioner Harvill.

11 We appreciate all those who will present
12 testimony here today as well as all of those in the
13 audience as well.

14 The Commission has taken something of an
15 unprecedented step of convening this meeting to
16 receive comments from participants in Illinois'
17 restructured energy markets to aid us in preparing our
18 comments to the Federal Energy Regulatory Commission.

19 As most of you know, the standard market
20 design is a comprehensive rulemaking in excess of 600
21 pages and our goal is to hear from those parties who
22 actually operate and use the grid, so our comments to

1 the FERC reflect the operational realities of the
2 marketplace.

3 The comments received today will be
4 considered by the Commission, and I, again, thank our
5 panelists in advance of taking the time to join us.

6 Also, as we noted in the notice of this
7 meeting, parties are also invited to submit written
8 comments regarding SMD to the Commission and you can
9 do so by sending them to my assistant, Katie
10 Papadimitriu, where they will be placed on-line along
11 with all the other comments.

12 As you all know, however, the Commission
13 will not be bound by any of the comments that we hear,
14 and certainly what we are seeking to do here today is
15 just be able to formulate the best possible comments
16 as we possibly can when we make those to the FERC.

17 That being said, the format for today
18 has been divided into four panels. The agenda has
19 been distributed. Everyone should have a copy of
20 that. If you don't, I know there are some available
21 outside the hearing room on the table.

22 Each panelist will have between 10 and 15

1 minutes to make an oral presentation. After the
2 panelists speak, the Commissioners will then ask
3 questions.

4 I should also indicate that today's
5 meeting is being heard in Springfield so that when you
6 speak, please speak directly into the microphone so
7 Springfield can hear what you have to say.

8 One other note, there is a microphone set
9 up in the audience today. After the presenters make
10 their presentations and the Commissioners ask their
11 questions, if anyone else has a clarifying question
12 for the panelists or have something of value to
13 contribute, we would be happy to hear that
14 understanding that we do have certain time constraints
15 here today.

16 That being said, we are going to start
17 off today with our first panel, which is Craig Glazer,
18 Vice President of Governmental Policy for PJM
19 Interconnection, and Bill Malcolm, Manager of State
20 Regulatory Affairs for the Midwest ISO.

21 I think Craig's going to begin things
22 this morning for us. So, Craig, with that, I turn

1 things over to you. You will have about 15 minutes.

2 5 PRESENTATION

3 BY

4 MR. GLAZER:

5 Great. Great. This on? I guess it is
6 on. Okay. Mr. Chairman, Commissioners, staff, I
7 really appreciate the opportunity to be here. It's
8 always good to be in Chicago, and especially today.

9 I woke up this morning and this sniper
10 was actually at my local Home Depot store, quite
11 frankly, in my new location in Virginia, so it's a
12 lesson. And when I go to save a few bucks by going to
13 Home Depot, instead of the local hardware store, I'm
14 going to think twice about doing that these days. The
15 lesson I learned is if you are thinking of moving,
16 don't move from your present location. I moved to
17 Virginia and it's caused some interesting
18 developments.

19 I'm here to spend just a few minutes on
20 just giving you an update, since I was last here, on
21 what's been happening with regard to the
22 implementation of markets in the ComEd and Illinois

1 Power service territories. I want to spend just a
2 couple minutes on that, but then I'll spend most of
3 the time dealing with the Standard Market Design.

4 First, and foremost, I want to thank all
5 of you, and I know how difficult that decision was
6 when you were wrestling here -- I remember you were
7 wrestling with the decision of what should you say
8 about the elections of the various companies, and I'm
9 proud to say that you actually -- a lot of good things
10 have happened since then. I know there were
11 skepticisms is this ever going to happen, and a whole
12 lot of good things have happened.

13 For one, I'm really pleased to announce
14 we have actually assigned an implementation agreement.
15 I can make that implementation agreement available
16 with Com Ed, so we are, in fact, at the point now
17 where we are actually full-scale working to roll out
18 and develop the marketplace that's going to support
19 retail choice in the State of Illinois and get the
20 wholesale market that you all have been looking for.

21 What's important about the implementation
22 agreement is the age old expression "show me the

1 money". This is where the money's on the line. The
2 companies have made a commitment and we are moving
3 forward on that.

4 We have a signed agreement. We are
5 looking at December 1 of this year, which is not very
6 far off, beginning the process of having the ISO, in
7 this case, PJM, overseeing the reliability function,
8 overseeing the selling transmission service, having a
9 single non-pancake rate, at least between ourselves
10 and other PJM companies, and, obviously, there's
11 additional work that needs to be done, and we are also
12 having a market monitor for the first time performing
13 oversight functions, so if you have got a concern,
14 there will be somebody independent to turn to.

15 We are looking for a December rollout
16 date, December '04 rollout date, for the market.
17 That is a very quick time period if you realize all
18 the thousands of things that have to happen between
19 now and then, but we are looking to have a vibrant,
20 competitive wholesale market up and running in the
21 ComEd territory next December. We are starting this
22 December and agreements are fully underway.

1 One other comment on that, we have been
2 working this thing literally 7 by 24. We have started
3 the process of posting the actual or projected
4 locational marginal prices. They are actually posted
5 on our website and they're actually going to have a
6 briefing available for the Commission the last week of
7 October by phone to sort of take you through that, but
8 they are already posted on our website. They are just
9 projections of what the wholesale prices could be,
10 what the congestion points are by each location, and
11 we are going to get you information out. We're hoping
12 to participate on this call the last week of October
13 to deal with that.

14 I'm also proud to say -- you said, you
15 know, I don't want to have a lot of dispute between
16 MISO and PJM, two organizations really work well
17 together. We have no daylight between us. We have a
18 reliability plan that we have agreed on. To ensure
19 the reliability, that plan was approved by the MAIN
20 reliability council, the MAC (sic) reliability council
21 there are a couple of naysayers in the ECAR region,
22 just to our east here, and we have got a little

1 problem with the ECAR region, but we are trying to
2 work through that as well.

3 We are working on some issues that the
4 State of Wisconsin have raised you need to be aware
5 of. With regard to Wisconsin, they're looking for a
6 hold harmless clause. They want compensation to be
7 held harmless and you all obviously have an issue with
8 that in terms of where did the money come from to hold
9 the State of Wisconsin harmless in this process and

10 what does -- exactly what hold harmless mean, so I
11 just want to call to your attention we are working
12 through it. We are probably going to the FERC
13 administrative law judge. I think you all -- you may
14 want to focus on that issue as well. Your
15 counterparts in Wisconsin are looking to be held hold
16 harmless.

17 When we say "Where does the money come
18 from", I don't get a clear answer from them as to
19 where the money comes from, but I certainly wouldn't
20 want it to come from the people of Illinois.

21 So all in all, we are also working
22 together on a joint and common market with MISO. We

1 are looking at an October '04 date for that, so a lot
2 of good things are happening, and we think this was
3 the right decision, that it will be a good decision,
4 and I want to pledge again that I want to be
5 personally available to you.

6 My colleague, Bryan Little, is here.
7 Brian's somewhere in the back there. We want to be
8 available to you here in the State of Illinois to meet
9 your needs as we go forward.

10 With that being said, let me cover the
11 Standard Market Design. I'm always amazed. I like to
12 sort of be a student of history a little bit in my
13 spare time and you think about decision-making
14 processes. The Gettysburg Address was, what, 210
15 words? The Ten Commandments were all put on two
16 tablets.

17 By contrast, we have the Standard Market
18 Design, which is over a thousand pages of text, and
19 tariffs, and details, and, frankly, some of those
20 details are, in fact, causing rebellion, as I'm sure
21 you see at NARUC's meeting next week some of those
22 details and question how much detail you need and how

1 much you don't is very much up in the air.

2 Let me cover a couple of issues quickly.

3 I have got a -- there's two handouts I would like to
4 concentrate on, the one marked "Standard Market Design
5 NOPR Comments Presentation to Illinois Commerce
6 Commission," and let me highlight some of the areas we
7 have issues with.

8 Number one is the governance area, and
9 that's obviously an important one -- we should spend a
10 few minutes on that -- the role of the North American
11 Energy Standards Board, or NAESB. We have got some
12 issues with regard to markets, issues with regard to
13 planning, capacity adequacy, and others.

14 In fairness though, although there's lots
15 not to like in the SMD, there's a whole lot to like in
16 the Standard Market Design, and, quite frankly,
17 Chairman Kathy Riley of the Maryland Commission --
18 there was a forum held recently -- she said an
19 interesting thing. She said, you know, there are
20 states that are moving forward, Illinois being one of
21 them, Ohio, Pennsylvania, Maryland.

22 Are we going to be in the situation

1 where, because of political pressure, we end up as a
2 least common denominator?

3 There's good things about standardizing
4 markets, but what elements do you standardize them to?
5 If you standardize them to whatever's politically
6 acceptable throughout the west, and southeast, and the
7 northeast, and the midwest and what do you end up
8 with? I think that's something that we all ought to
9 be concerned with.

10 That being said, let me go into the
11 details and start with the governance issue. We think
12 at PJM we have a system that works pretty well and the
13 critical test is the test of use. Our state
14 commissions in the PJM region have been very pleased
15 with the governance instruction.

16 We have an independent board. We have no
17 ties to market participants and we have a voting
18 system that says that the ISO is accountable both to
19 the state commission, to FERC, and to the market
20 participants, to the members. These are people that
21 we skin the game and there needs to be some
22 accountability to them, again, not favoring one group

1 or another.

2 The FERC model is different. The FERC
3 model says -- it blows hot and cold. On the one hand
4 it says you are accountable to the Federal Energy
5 Commission and no one else, and we have some concerns
6 about that. We think any business -- and we operate
7 the ISO like a business -- any business needs to be
8 accountable to the people that have invested in
9 the state, but the other part of the NOPR it says that
10 the board members are chosen by a nominating
11 committee. There's a sort of select group. There's
12 one or two generators, one or two transmission owners,
13 one or two end users, and they meet as a group and
14 they're suppose to choose the board members. It would
15 be one thing if they nominated the board members, but
16 the way the NOPR is written, it says those people
17 choose board members.

18 To me, that's sort of a situation like
19 imagine a presidential election. You had party
20 conventions in July and the party conventions met and
21 chose the president. Each one alternated every four
22 years and they just chose. There never was an

1 election in November, you know, that may be great if
2 that's your party, and your guy or man or woman got
3 in.

4 We don't think that's an appropriate
5 system and the system we have proposed to FERC takes
6 the voting process away from the entirety of the
7 membership and gives it to a select few, and we think
8 that's going to cause more problems and elevate some
9 members over others, some generators over others, some
10 transmission owners. We don't think that that was a
11 good, sound governance or certainly a business-like
12 proposal, so that is one we are going to be commenting
13 on.

14 There also are proposals to change the --
15 to change the sectors. We have balance sectors and
16 there's an intention to create new sectors for
17 alternative energy providers, et cetera.

18 I mean, that's great. Those people need
19 some attention, but you do get into some interesting
20 situations. Where you have got a sector made up of
21 two or three people that can out vote another whole
22 sector, do you, in fact, create its own form of market

1 power by putting all this authority into one group or
2 another? So there's a lot of troubling issues.

3 FERC has gone into a whole lot of detail
4 over this issue and the commissioner having said this
5 is sort of too much micromanage of the ISO voting
6 process.

7 Let me go on to cover the issue of the
8 North American Energy Standards Board, and I know you
9 are probably more expert at this than I.

10 Ms. Kretschmer, I believe you have served on the NAESB
11 Advisory Board for many years.

12 We think there's a real important role to
13 play in NAESB. We think that it can be successful,
14 but, frankly, we don't -- we're a little concern that
15 we don't end up with a standard setting body that
16 trumps (sic) what you may want to see happen in this
17 region, what the ISO board may need to do in a
18 particular region, et cetera.

19 You have got sort of a strategic
20 situation where we were not able to obtain a vote.
21 The states I think have to dilute their vote, but we
22 as ISO were not able to obtain a vote, so we're

1 advisory to the NAESB process.

2 We are advised -- we are a group of
3 independent entities who are advising
4 a stakeholder board made up of market participants and
5 we think there may be some real potential shenanigans
6 depending upon what issues they get into.

7 Let me go to the market issue, and this
8 is one I think deserves some attention, because it has
9 a direct -- an absolute direct impact on the rollout
10 schedule here in the State of Illinois, both for
11 MISO -- I won't speak for MISO, but I think they
12 would concur -- for MISO and to PJM. This is one
13 that hits the consumers right on the nose with regard
14 to the proposal.

15 There's a lot of good things about what's
16 in there. It calls for an LMP-based system. It calls
17 for financial congestive revenue rights. There's a
18 lot to be liked, but it also calls for a system of
19 hourly markets basically allowing generators to change
20 their bids every hour in real-time -- in a day ahead
21 and in real-time, and there's a couple of problems
22 with that.

1 Quite frankly, you know, this is all a
2 series of computer outerrhythms that are solved to
3 come up with the least cost reliable dispatch. We do
4 it on a day-ahead basis. The computer runs the
5 outerrhythms and sets forth the dispatch, then in
6 real-time it is changing, correcting that dispatch to
7 reflect, you know, differences of the weather getting
8 warmer, or colder, et cetera.

9 When you go to an hourly market, you
10 increase -- as opposed to day-ahead market, you
11 increase the number of these calculations a hundred
12 fold, and it does come a point when the computer just
13 does so much. It can just solve so many variables,
14 and, particularly, as we are looking to the rollout a
15 very large marketplace, between MISO and PJM, we are
16 afraid that this insistence on hourly markets will
17 severely delay that schedule.

18 What was FERC thinking? We talked to
19 FERC. What were they thinking? They took a situation
20 in New York and they said, well, the New York ISO
21 allows generators to change their bids every hour,
22 so that's a great thing, so we are mix-matching, and

1 so let's choose that from the newer ISO, but there's a
2 whole lot of differences.

3 What they didn't choose is the other half
4 of the equation. There's all kinds of penalties.
5 There's limitations. Reliability limitations and
6 generators can't just willy-nilly actually go off the
7 system, and they didn't choose any of that. They
8 didn't put any of that in. They put half the proposal
9 in. So we have got a system of hourly bidding without
10 all the penalties of reliability restrictions. It's
11 reliability issues when somebody can go up and down a
12 generator every hour.

13 There are two solutions here. We could
14 go to an hourly bidding system -- but we were planning
15 to say to FERC if you do that, you need all these
16 bells and whistles. You need a lot more ISO oversight
17 over the generators to keep the lights on -- or we can
18 stay with the present system, which allows a lot of
19 flexibility in our system and but does not have an --
20 does not have these penalties, but it's a day-ahead
21 system. It's not an hourly bidding system.

22 We took it to our members and they

1 overwhelmingly said we will stick to what we have got.
2 The PJM system is flexible. It allows generators to
3 plan what their next day's dispatch is going to be and
4 doesn't have all these penalties that New York has, so
5 we took it to them and they said don't go there right
6 now.

7 The other aspect of this, quite frankly,
8 is gaming. There is a real potential for gaming. If
9 you can change your bid every hour in real-time -- we
10 lock our bids in in the day ahead and just have a
11 limited market for deviations -- a whole lot of gaming
12 can go on. You have a heat wave coming through and
13 suddenly somebody's adjusting all their bids.

14 We think this is not a wise decision for
15 FERC. Given all the other issues that have been put
16 off, this one is front and center and where it means
17 something to the people of Illinois is that this will
18 delay moving forward in the marketplace. If we have
19 to implement this on day one, maybe we can put this
20 off, maybe we can deal with this in the future, but if
21 we have to implement this on day one with the schedule
22 that I have outlined at the beginning of this talk,

1 frankly
2 it goes out the window. We cannot do it, and we think
3 at the end of the day it's better to have the energy
4 market up and running, even if it isn't the
5 perfect -- theoretical perfect energy market, than to
6 put all these limitations in. The same goes with
7 regard to the day-ahead ancillary market. I won't
8 bore you with the details, but it's very much the same
9 issue.

10 There's a whole lot of other issues. I
11 won't spend a lot of time on them. Market
12 monitoring -- there's a lot of good things in there
13 about market monitoring. That's a whole issue about
14 capacity, which is worth another day, but FERC has put
15 that issue off for further discussion.

16 Bottom line is what they are proposing
17 with capacity doesn't work in the retail choice state.
18 You can't do it with retail choice. What they're
19 asking for is basically retail suppliers to lock their
20 load in years in advance.

21 We have a more market-based system. We
22 operate a market in capacity and we think that may be

1 a better solution than this sort of back to the old
2 dire days of planning many years in advance.

3 Let me at this point close by just
4 indicating again that, number one, we are making some
5 great progress here. You are going to have a market
6 up and running by December of next year. It will be
7 successful. It already has a proven track record. We
8 have done this before and it will be done and we are
9 moving forward on that very well.

10 We have got some issues with the SMD. I
11 mentioned governance. I mentioned the hourly markets.
12 Those are some things that can get in the way of
13 progress that I think all of us are looking to have to
14 bring real value to the people of Illinois.

15 With that, I'll close and be happy to
16 take any questions.

17 COMMISSIONER HARVILL: I think we are going to go
18 on to Bill Malcolm.

19 PRESENTATION

20 BY

21 MR. MALCOLM:

22 Good morning. My name is Bill Malcolm.

1 I'm the manager of State Regulatory Affairs for the
2 Midwest ISO. With me today -- and I would like him to
3 stand -- is Doug Taylor, our director of Strategy from
4 the Midwest ISO, and Josh Pinstone (phonetic), Project
5 Architect.

6 Just quickly going over the handout
7 that's available on the front table, "MISO and
8 Illinois Today", as I'm sure most of you in the room
9 are aware, CILCO is a member of the Midwest ISO and
10 Ameren and MidAmerican will both be operational next
11 year, Ameren with the GridAmerica and MidAmerican with
12 TRANSLink, also the city of Springfield, as I'm sure
13 many of you are aware, is a transmission owning member
14 of the Midwest ISO.

15 Midwest ISO went operational in
16 February 1 of this year, so we are a relatively new
17 organization. We have a diverse membership base with
18 five-for-profit independent transmission companies
19 under our umbrella, a Canadian utility, Manitoba
20 Hydro, as well as vertically-integrated utilities like
21 Ameren and CILCO, which are here in the room with us
22 today.

1 Also, as the Commission is well aware,
2 the Illinois Commerce Commission will be the lead
3 Public Service Commission representative on the MISO
4 Advisory Board next year.

5 MISO tomorrow, as you may know, we are in
6 the process of merging with the Southwest Power Pool
7 of Little Rock, which will bring some southern states
8 to the MISO footprint as well as fill in the gaps in
9 Missouri and Kansas.

10 Right now we are working on integrating
11 new members like TRANSLink, ITC, and GridAmerica. We
12 are very much involved with PJM in the development of
13 a joint common market, as Craig mentioned, and we have
14 had a two-year stakeholder process developing the use
15 of locational marginal cost price saving to manage
16 congestion.

17 Upcoming dates -- and the reason I
18 mention this is because my comments today will be
19 somewhat limited. Tomorrow is our monthly MISO
20 Advisory Committee meeting and at that meeting on the
21 agenda we will be going over with our stakeholders
22 some of our draft comments on this Standard Market

1 Design; therefore, today I have to be somewhat general
2 since really tomorrow is the first time we have had an
3 opportunity to discuss with our stakeholders our
4 comments.

5 Some of the key dates coming up for the
6 Midwest ISO include February of next year when we
7 expect to have GridAmerica operational and a full
8 member of ISO -- that brings the Ameren Companies into
9 the MISO footprint, and September of next year when
10 the TRANSLink ITC becomes operational. That brings
11 MidAmerican utility in under the footprint.

12 We hope to have a real-time market up and
13 running December of next year and, as Craig mentioned,
14 the joint and common market begins operation in 2004.

15 Just real briefly, I wanted to go over
16 some of our SMD comments in a little bit more detail.
17 Basically, the Standard Market Design proposal, as
18 Reem Fahey and others can attest, is consistent with
19 the two-year stakeholder process that we have been
20 involved in in our congestion management working group
21 to move away from using what's known as transmission
22 line release to manage congestion and implement, like

1 PJM has, a locational marginal cost pricing
2 congestion management system. This requires the
3 creation of spot markets for energy and as well as
4 an imbalance service, so basically we see the SMD as
5 consistent with what the Midwest ISO is doing or
6 planning to do, and that perhaps is our most important
7 comment.

8 We do agree with FERC that it will permit
9 creation of competitive wholesale markets. Specific
10 concerns, there's a been a lot of talk at the state
11 commissions, as I'm sure the Commission's aware, about
12 the regional state advisory committee's idea what the
13 FERC meant by that, and I see they will be taking that
14 up at in the NARUC annual meeting next month here in
15 Chicago.

16 As you know, the Midwest ISO is a very
17 open stakeholder-driven process. We have a very good
18 relation we think with many, or if not all, of the
19 state commissions, so we look forward to working with
20 the states on whatever they and the FERC decide is the
21 best format to use, and I know Michigan PSC is pushing
22 the multistate initially proposal, so it's very fluid.

1 Just turning briefly to the timetable for
2 implementation of the SMD, Craig touched on a number
3 of the issues, and we have similar issues to PJM on
4 this. Very tentatively, we were planning to have the
5 market operational by December 20, '03, but services
6 wouldn't be operational due to software and other
7 issues until late 2004, so the FERC timetable, which
8 has everything going in by the end of 2003 under at
9 least the initial proposed draft, looks somewhat
10 ambitious.

11 Similarly, for transmission planning, we
12 will be issuing a draft regional transmission plan for

13 the Midwest ISO footprint at the end of this year;
14 however, if we would have to do a transmission plan
15 for SPP, and PJM, and MISO, the combined footprint,
16 for example, within six months of the final NOPR
17 order, that might be more of a herculean task, so we
18 want to take a close look at that timetable issue as
19 well.

20 Congestion revenue rights, the number of
21 stakeholders, I know a lot of people in the room have
22 a lot of concerns on some of the details of this.

1 We are having a transmission rights task force working
2 group meeting to talk about our views, for example,
3 whether the move to an auction-based system after the
4 transition period should be mandatory is one of the
5 issues or should it remain voluntary.

6 Market monitoring, I know the Commission
7 staff in Springfield this is a topic dear and near to
8 their hearts. We certainly support the change to
9 having the market monitor report directly to the board
10 and to regulators.

11 As you may not be aware, Chairman Wright,
12 we are currently not dispatching generations, so the
13 market monitoring role is a little bit different than
14 would apply in more on a prospective basis, but we
15 certainly support the SMD's proposal in this regard,
16 especially including the mitigation of market power
17 using safety net bid caps to avoid a California-type
18 experience.

19 Long-term resource adequacy, really this
20 is going to be the subject of a detailed FERC workshop
21 later this year, so we'll postpone comments to the
22 January filing date for comments, similarly for the

1 state participation, I touched on that.

2 Finally, Craig talked a lot about
3 the governance issue, some of the concerns of that
4 PJM has. I think it would be fair to say that the
5 Midwest ISO shares with PJM in their concerns on the
6 governance issue. We want to take a close look at the
7 rules governing the selection of a board and would
8 favor perhaps this being for a new applicant or for
9 board seats that would be up in election for 2003.

10 Basically, we feel we have an independent
11 board already in place and that meets the FERC's
12 independence test, though we are not sure of the
13 benefits of imposing a new set of regulations, and
14 also we have an order from the FERC on merging with
15 the Southwest Power Pool and combining our boards, so
16 we feel this order should probably take precedence
17 over a more generic order.

18 And with that, I would like to open it up
19 for any questions that you have. Thank you very much.

20 COMMISSIONER HARVILL: Thank you, Bill.

21 Are there questions from the
22 Commissioners?

1 Commissioner Kretschmer?

2 COMMISSIONER KRETSCHMER: I have one for
3 Mr. Glazer. You mentioned Wisconsin. My ears always
4 pick up the name Wisconsin.

5 COMMISSIONER HARVILL: Why is that?

6 COMMISSIONER KRETSCHMER: Because for years they
7 manage to have lower electric prices than we have even
8 though they were using ComEd's electricity, so I'm
9 serious. What do they want now? You said hold
10 harmless. Can you give me -- I have not heard of
11 this.

12 MR. GLAZER: A great question, Commissioner
13 Kretschmer. They protested the Wisconsin
14 Commission -- the Wisconsin companies protested the
15 decision of the ComEd to join PJM, and FERC responded
16 to that by saying that the Wisconsin transmission
17 owners and the state for that matter, as well as
18 Michigan, should be "held hold harmless" from
19 Commonwealth Edison's decision. They didn't give any
20 more details on what hold harmless means.

21 The language that was used talks about it
22 in terms of reliability, and there's no question, and

1 we agree, from a reliability perspective, it shouldn't
2 be an adverse impact to Wisconsin from ComEd's
3 decision and both us and MISO are committed to make
4 sure that doesn't happen.

5 Here's the rub. What the Wisconsin folks
6 are saying we want more than that. We want
7 compensation as if ComEd was a member of MISO, okay,
8 and we want to be compensated for that, including all
9 the revenue distribution, all the bells and whistles
10 that would have come from that.

11 Well, ComEd made a different decision
12 and, no, the people of Wisconsin should not be hurt by
13 that, but this was a voluntary system, so the question
14 is, you know, should they get payments for a decision
15 they didn't make, that ComEd did make, and drove
16 income from, which is a real significant issue?
17 Where is the money coming from?

18 We asked the Wisconsin folks where does
19 the money come from to hold them harmless? Does it
20 come from ComEd's shareholders? Does it come from
21 ComEd's ratepayers? And they said we don't care where
22 the money comes from. We just want the money.

1 There's a question of what money? I
2 mean, are we going back to what the system ideally
3 should have been between Wisconsin and Illinois in
4 trying to compensate Wisconsin for that -- well, it
5 never was that system -- or are we just trying to deal
6 with the incremental impacts, reliability mostly, but
7 even some commercial associated with the decision to
8 join PJM? That's the issue.

9 COMMISSIONER KRETSCHMER: Why am I not surprised.
10 For years and years FERC set the charges for the
11 transmission and for years and years they didn't cover
12 the actual cost, and so for years and years ComEd and
13 Illinois ratepayers were subsidizing ratepayers in
14 Wisconsin. I'm not surprised, but I certainly would
15 expect in the future Wisconsin is responsible for
16 their own system.

17 They didn't bother building generation or
18 interconnection. They didn't bother building
19 generation and now they want all of us to be
20 responsible for their errors. I think we need to take
21 a very close look at that, and I hope MISO and PJM are
22 looking at that and will respond properly.

1 MR. GLAZER: We are going to do that,
2 Commissioner, but it's really important that the
3 Illinois Commission will be at the table.

4 COMMISSIONER KRETSCHMER: We sure will.

5 COMMISSIONER HARVILL: Commissioner Hurley.

6 COMMISSIONER HURLEY: You can argue that they knew
7 what they were doing.

8 COMMISSIONER KRETSCHMER: Until now when the chips
9 are down and now they're being called to fix their
10 system.

11 COMMISSIONER HARVILL: Craig, would you spend a
12 little time and talk about the SMD as it relates to
13 PJM. I know -- from what I know about PJM and from
14 what I read in the proposed rule, a significant
15 portion of that rule is lifted from the PJM blueprint.

16 Many parties have talked about the
17 aggressive nature of the rule and that the FERC is
18 moving too quickly. From an organization from which
19 the FERC actually took a lot of what they want to do,
20 are the timetables too quick?

21 You have a lot of this stuff already in
22 place. So if it's difficult for you to put this stuff

1 in place by the time line the FERC has suggested, I
2 would, in turn, estimate that it would be difficult
3 for others to meet those deadlines as well.

4 MR. GLAZER: Commissioner, I think you raised a
5 really good point. This is very much in contention
6 and you will hear a lot about this in the NARUC
7 meeting for sure.

8 Here's the dilemma. You need to have --
9 we need to move forward in this country with a
10 Standardized Market Design, just like when you go to
11 the grocery store and there's those little UPC labels,
12 they're standardized from grocery store to grocery
13 store. You need -- just like when you put a plug in a
14 wall, you need to be able to use that plug, whether

15 you are in Wisconsin, or Illinois, or the State of
16 Washington, so a certain amount of standardization
17 is absolutely essential, especially, quite frankly, in
18 the State of Illinois here given the configuration,
19 the choices of the companies, and the fact that you
20 are part of an interconnected grid. We're all
21 together in this, so a certain amount of
22 standardization.

1 That being said, you are absolutely
2 right. One of the problems with the SMD is it puts
3 everything on the table and seemingly all at once.

4 Here's the rub. The question is this.
5 I'm sure the people at the state commission will argue
6 and NARUC will argue regional differences. Regional
7 differences are important, but regional differences
8 can also be a code word for doing nothing, and that's
9 the problem.

10 Personally we would much rather see a
11 phased approach, and we are thinking about putting
12 this in our comments, what things need to be done
13 fairly quickly and what things can be put off, and
14 those things that need to be done, we need to move
15 forward in this country on those. Other things can be
16 put on the back burner, and then there may be a third
17 set of things which it doesn't matter if it's in
18 Alabama or Illinois.

19 FERC didn't make those decisions. I
20 think they will. The problem I'm worried frankly if
21 NARUC, for example, comes out and just says regional
22 differences because that could be just a code word for

1 just keeping the old monopoly system.

2 COMMISSIONER HARVILL: Bill, do you have any
3 thoughts about that?

4 MR. MALCOLM: Well, I guess we support a phased
5 approach as well, especially for some of the things
6 where the software wasn't ready or looked too
7 aggressive. No, I'm generally in agreement.

8 COMMISSIONER KRETSCHMER: I'll comment on that.
9 Some of my fellow commissioners from Florida, from
10 Oregon, from Washington, from Kentucky would point out
11 that their electric rates are lower than ours and they
12 choose not to become involved, and, you know, if I
13 were a commissioner in those states, I would agree, so
14 we can talk about half standardization, but I think
15 the standardization reflects the area from which you
16 come.

17 A standardization, as far as what NAESB
18 is doing, as far as getting wording, phrasing,
19 contracts standardized, that's one thing, but I don't
20 think that
21 the FERC has the authority, the legal authority to
22 order a state to enter into a MISO, or ISO, or

1 anything else you want to talk about. They're going
2 to run into the governors, and the governors are
3 having no part, so I think you are being a bit
4 optimistic, Craig, that the FERC's going to take on
5 the governors of this country.

6 MR. GLAZER: It wasn't talking politically, but
7 more so what should happen.

8 COMMISSIONER KRETSCHMER: You have got to be
9 political. You have seen what the governors are
10 saying, so they're not about to change their mind, so
11 you better plan on doing this on a long phase, maybe
12 50 years or so.

13 (Laughter.)

14 COMMISSIONER HARVILL: I'll leave that.

15 COMMISSIONER HURLEY: Think of the
16 telecommunications industry and how long that's taken,
17 but FERC doesn't order the state. FERC orders the
18 utilities on which it has jurisdiction.

19 COMMISSIONER KRETSCHMER: They may order the
20 utilities, but I think the governors have something to
21 say.

22 COMMISSIONER HURLEY: Sure, from a political

1 standpoint, but that's not what Craig is espousing.

2 MR. GLAZER: Right.

3 COMMISSIONER KRETSCHMER: That's the governors.

4 MR. GLAZER: The other thing, if I may comment on
5 the other part of this, is I think frankly that my
6 former colleagues in the low cost states, I think it
7 gets missed in a little bit of the discussion, FERC
8 has jurisdiction over transmission. The big dollars
9 are in generation.

10 COMMISSIONER KRETSCHMER: Don't even make that
11 argument. Don't even make that argument. We are
12 talking about the percentage basis and the percentage
13 basis that I have seen for the transmissions are very,
14 very substantial. That's not an argument that I think
15 can be made successfully.

16 MR. GLAZER: But my only point here was that the
17 FERC did not trump (sic) the ability of the low cost
18 states to have jurisdiction to make decisions about
19 the portfolio of generation that their individual
20 companies have.

21 If the State of Kentucky wants to put
22 bundles and the State of Kentucky wants to tell

1 Louisville Gas and Electric don't let any electron
2 leave the state and solely dedicate your least cost
3 generation to your native load customers, there is
4 nothing in the SMD that can change that. That is a
5 generation portfolio decision that the state still has
6 jurisdiction.

7 COMMISSIONER KRETSCHMER: You are talking about
8 Texas. Texas is the only one that's not
9 interconnected.

10 MR. GLAZER: But the state still has authority
11 through the fuel adjustment clause in those states.
12 That's where it comes in. If they, in fact, do that,
13 they can be penalized.

14 COMMISSIONER KRETSCHMER: But the electric flows
15 like water. It will go through Kentucky, the line --
16 the switch, and it will go through anybody. This is
17 not as simple as it sounds, and you know that.

18 MR. GLAZER: I agree.

19 MR. MALCOM: Can I make a quick comment. We think
20 that with PJM and MISO being two RTOs here in the
21 midwest and in Illinois, that certainly makes a lot of
22 sense to have a common set of market rules, which the

1 SMD has, and the joint and common market of PJM,
2 Southwest Power, and MISO is in 26 states, so it
3 speaks for itself.

4 COMMISSIONER HARVILL: Are there other questions
5 or comments from the Commissioners?

6 COMMISSIONER HURLEY: I wanted to go back to
7 something briefly Commissioner Kretschmer just said
8 when she said it's not as simple as it sounds. It's
9 not simple at all. I have always struggled with it.

10 COMMISSIONER HARVILL: Clarifying questions or
11 comments from the audience?

12 (No response.)

13 I see none. We are actually ahead of
14 schedule, so thank you both. We'll assemble the next
15 panel. We will begin in a couple of minutes once
16 everybody gets up to the table. We'll go off the
17 record for that.

18 (Off the record.)

19 We are going to go ahead and get started
20 if we will take our seats, please. We are going to go
21 back on the record now.

22 The second panel we have presenting today

1 is comprised of our Illinois utilities companies.
2 With us today are -- I'm going to read the list who's
3 going to be presenting, and the order they will be
4 presenting is Mr. David Whiteley, Senior Vice
5 President of Ameren Services Company; Mr. Bob
6 Ferlmann, Director of Energy Supply and Debbie
7 Lancaster, Regulatory Liaison, Electric Supply for
8 CILCO; Greg Schaefer, Regulatory Manager of Wholesale
9 Trading for MidAmerican Energy Company; Steven T.
10 Naumann, Vice President of Transmission Services for
11 ComEd; and Shawn Schukar, Vice President of Energy
12 Supply Management for Illinois Power.

13 With that, we are going to turn things
14 over to Mr. Whiteley to begin presentation. With
15 that, the floor is yours.

16 PRESENTATION

17 BY

18 MR. WHITELEY:

19 Thank you. Commissioners, I want to
20 thank you for the opportunity to share with you our
21 current thoughts regarding the FERC Standard Market
22 Design NOPR and, rather than prepare slides, we have

1 prepared remarks, and frankly we are still in the
2 process of evaluating the impact the NOPR will have on
3 our utility operations, as well as our unregulated
4 operations.

5 Analyzing and refining the NOPR provides
6 a unique challenge to Ameren due to our diverse
7 operations. As you know, Ameren's
8 vertically-integrated Missouri operations are not
9 exposed to retail customer choice initiatives as we
10 are in Illinois.

11 Ameren also has unregulated generation
12 and marketing companies, so our comments to the FERC
13 must incorporate all of these perspectives, but my
14 comments today will address the NOPR concerns that we
15 have largely from an Illinois utility perspective.

16 For those of you that have had the
17 opportunity to read parts or all of the NOPR,
18 I think you'll come to the same conclusion that we
19 have that if the SMD NOPR is implemented in its
20 current form, it will have a dramatic impact on the
21 way utilities provide service to their retail
22 customers.

1 The NOPR will have a dramatic affect on
2 the wholesale marketplace as well and Ameren is
3 concerned that the FERC may be moving too aggressively
4 by issuing this very complex new market structure in
5 an attempt to standardize wholesale market mechanisms,
6 and there have been substantial FERC initiatives
7 already underway to establish RTOs and ISOs and those
8 initiatives are progressing and show promise to aiding
9 the development of regional markets.

10 We have to ask the question whether or
11 not it's wise for FERC to again propose a new
12 structure before the newly-recreated RTOs have had a
13 chance to fully develop.

14 Ameren firmly believes that
15 implementation of the SMD NOPR in its current form
16 will have the impact of providing service to retail
17 customers. The SMD NOPR could have an impact on
18 reliability of service to those customers as well.

19 The NOPR clearly states that the FERC
20 intends to exercise exclusive jurisdiction over the
21 transmission system, including use by retail
22 customers. The jurisdictional shift, coupled with the

1 implementation of the Standard Market Design, will
2 have a number of cost implications.

3 First, the SMD will introduce a new
4 element of risk for providing service to retail load
5 and this risk will emerge in the form of potential
6 congestion charges. These charges will be assessed
7 on those transactions that flow across a congested
8 portion of the transmission system, including
9 transactions to serve retail load. To mitigate the
10 cost of congestion charges, load serving entities,
11 including utilities, will have to obtain congestion
12 revenue rights.

13 The FERC has proposed in the NOPR to
14 allocate congestion revenue rights to utilities based
15 on the historical use of generation facilities and
16 current peak load, and while that may mitigate some of
17 the exposure to congestion charges, it will not
18 mitigate all of the exposure.

19 For example, no mitigation will exist
20 from the congestion revenue allocation for congestion
21 charges caused by providing service to new loads, nor
22 will allocated congestion revenue rights fully

1 mitigate the utility's exposure to congestion charges
2 if generation is dispatched in a manner that deviates
3 from historical dispatch patterns and this occurs
4 during generation outages, maintenance, or when new
5 capacity is purchased or brought on-line to meet new
6 loads; furthermore, changes in physical power flows on
7 the transmission system can cause congestion on
8 previously uncongested lines for which the utility may
9 not have obtained sufficient congestion revenue rights
10 in order to fully mitigate congestion charges.

11 Today the vertically-integrated utility
12 is not exposed to any congestion charges for use of
13 its own transmission system to serve its retail load.
14 Unfortunately, at this point in time we have no idea
15 what our exposure to these charges may be or whether
16 these charges can economically be mitigated.

17 As a result of SMD, utilities will be
18 required to schedule generation to serve their own
19 retail load. Currently utilities do not schedule
20 generation to serve retail load within their respect
21 control areas and the introduction of these scheduling
22 requirements will expose utilities to potential energy

1 imbalance charges when their schedules do not meet
2 their load and today these imbalances are essentially
3 paid back in kind between the control areas. Under
4 SMD, energy imbalances will be paid at spot market
5 prices which could increase the cost to serve retail
6 load.

7 In addition, the current pricing
8 practices adopted by FERC are a concern to Ameren and,
9 quite frankly, the SMD NOPR does little to allay these
10 concerns. As most of you know, Ameren has one of the
11 lowest cost transmission systems in the country. The
12 Ameren's transmission system is also one of the most

13 highly-interconnected systems in the country. This
14 means that Ameren can already reach 28 other energy
15 markets to purchase or sell power by paying one
16 transmission wheel (sic).

17 RTO participation under the SMD tariff
18 will provide the same capability to other entities
19 that may not reside in low cost or
20 highly-interconnected systems; furthermore, if
21 embedded transmission costs under the SMD tariff are
22 recovered by imposing the postage stamp rate on all

1 loads served off of the transmission system, everyone
2 will pay the same rate for use of the grid, regardless
3 of which transmission zone or service area in which
4 the load resides, and Ameren's retail customers will
5 see a transmission service price increase from today's
6 levels.

7 Moreover, if a zoning transmission rate
8 is perpetuated under the market design tariff, which
9 would mean that load in the Ameren zone would pay a
10 zonal rate, as well as loads in other zones would pay
11 their local zonal rate, there still would be a
12 potential for cost shifting from generators to load
13 and from loads connected to relatively isolated
14 transmission systems to loads connected to
15 highly-interconnected transmission systems, such as
16 Ameren.

17 Generally speaking, by eliminating
18 pancake transmission rates under a zonal or postage
19 stamp structure, improper price signals may be sent to
20 load or generators if the transmission system's
21 operational costs, and/or upgrade costs, are not borne
22 by those entities benefiting from the use of the

1 system or causing a need for an upgrade.

2 The existence and location of RTO seams
3 continues to be an issue that Ameren is closely
4 following. Ameren believes that all
5 transmission-owned entities should be required to
6 participate in an RTO under the same tariff, including
7 municipal and cooperative systems; furthermore, due to
8 retail competition in this state, Ameren is much more
9 concerned with the market barrier seam that has been
10 created by the RTO elections of utilities in Illinois.

11 For this reason, Ameren has been a strong
12 proponent for developing transmission pricing that
13 would facilitate transactions between the RTO regions
14 without causing transmission costs or revenue shifts
15 from one RTO to the other.

16 Absent mitigation on the market barrier
17 seam that will exist in this state, retail competition
18 in Illinois, in Ameren's opinion, will be
19 significantly hindered.

20 In addition to these potential cost
21 issues, the SMD NOPR introduces some reliability
22 concerns to be considered as well. Ameren is

1 encouraged that the NOPR acknowledges the need for
2 maintaining a minimum planning reserve requirement for
3 capacity; unfortunately, the 12 percent minimum
4 planning margin set forth in the NOPR is, in our
5 opinion, too low.

6 Ameren believes that the planning reserve
7 margins currently established by FERC and its regional
8 reliability organization should be preserved either
9 correctly or through the formation of regional state
10 advisory committees; furthermore, for competition to
11 work effectively at the wholesale or retail level, the
12 same planning reserve margin needs to be imposed on
13 all load-serving entities in a particular market.

14 Amerend has concerns about the lack of
15 a transparent capacity reserve margin market from
16 which reserves can be purchased. The creation of a
17 robust and transparent market for capacity should be
18 pursued and when implemented should lower the cost of
19 capacity needed to meet the planning reserve
20 requirements; however, a meaningful planning reserve
21 enforcement mechanism is required as well.

22 Absent a meaningful penalty for failing

1 to maintain adequate reserves, load-serving entities
2 may be encouraged to avoid the high cost of
3 maintaining the necessary reserves knowing that their
4 exposure is to a lower cost penalty. Allowing load
5 serving entities to avoid maintaining adequate
6 reserves could have a dramatic effect on power prices
7 if capacity becomes scarce as a result.

8 Another concern Ameren has with the
9 proposed planning reserve requirements set forth in
10 the NOPR is the requirement to maintain planning
11 reserves for a three-year period. This amounts to
12 significant requirements whereif load shifts from one
13 entity to another in that three-year period, and this
14 is especially true in competitive retail states, the
15 load in the area where load has been reduced will
16 effectively be carrying reserves that are no longer
17 required, so this will result in cost shifts from one
18 group of customers to another. This concern is
19 especially present in an open access state like
20 Illinois.

21 Ameren is encouraged by FERC's
22 acknowledgment of a need for states that have a role

1 in continued input in aspects of the market design
2 operation.

3 Transmission planning and siting will
4 most certainly be an area where the states will want
5 to continue to have the greatest of input. The key
6 question, of course, is how much control over new
7 projects should the state continue to have.

8 I believe everybody recognizes there's a
9 significant need for transmission infrastructure
10 improvements if truly liquid -- energy liquid markets
11 are to be developed; consequently, if this is truly
12 the objective, then the process for siting
13 transmission improvements somehow has to be improved.

14 The SMD NOPR proposes to improve the
15 process by involving the states in the transmission,
16 planning, and expansion process through regional state
17 advisory committees. And while this will provide the
18 states with a better understanding of the regional
19 need for a particular transmission improvement, Ameren
20 questions whether or not this participation alone will
21 make the acquisition to build a line more possible and
22 less controversial.

1 I believe it will still be extremely
2 difficult for state commissions to support the
3 construction of a new line that benefits load or
4 generation outside of the state when the cost for
5 building such a line is borne by the residents of that
6 state.

7 Regrettably, the SMD NOPR does not offer
8 any meaningful solutions to the difficult question of
9 who pays for upgrades, especially those upgrades that
10 produce a regional benefit.

11 Ameren believes that FERC's transmission
12 system upgrade pricing policies need to be altered or
13 they will continue to hinder future transmission
14 expansion even if the states are allowed to
15 participate in the planning process.

16 We have spent a good deal of time talking
17 about some of the risks that utilities may be exposed
18 to as a result of the SMD implementation. It's also
19 possible that utility customers will receive benefits
20 from SMD.

21 In theory, once the SMD tariff is
22 implemented and truly robust, liquid energy markets

1 will become -- operable energy cost savings will occur
2 and the utilities will share in that. Their customers
3 will also share in the benefits of a liquid energy
4 market. After all, one of the primary purposes for
5 instituting the Standard Market Design is to enhance
6 the competitive energy marketplace.

7 The hope is that the energy savings from
8 enhanced competition will more than offset any
9 increased costs associated with operating under the
10 SMD.

11 And this concludes my prepared comments.
12 Thank you.

13 COMMISSIONER HARVILL: Thank you.

14 Next we'll hear from CILCO.

15 PRESENTATION

16 BY

17 MR. FERLMANN:

18 Good morning. CILCO also appreciates
19 the opportunity to share our comments, our thoughts,
20 and our concerns this morning.

21 What I have provided to the Commissioners
22 this morning is the outline of our FERC filing. I want

1 to qualify that in that we are still reviewing the
2 proposed rulemaking. At this point, this is the draft
3 we are working off on.

4 Given the vast presentations today
5 CILCO's going to focus on the issues that are pretty
6 specific to CILCO.

7 As a review, CILCO is an integrated
8 utility. We are a member of MISO. We have RES
9 status with all of the Illinois major territories,
10 primarily ComEd, but we also have retail customers
11 behind Illinois Power and Ameren. We have a
12 three-prong approach to electric supply. We have
13 focused our load behind the CILCO control area, our
14 growing load behind Commonwealth Edison, and then our
15 wholesale activity which attempt to optimize our
16 generation assets.

17 Our current environment, which have laying
18 out helps support or highlight some of the issues with
19 the Standard Market Design NOPR. Primarily behind
20 CILCO, we have got competitive-priced tariffs which
21 not only incorporate a fixed commodity component, on
22 top of that, as a direct result of Illinois

1 deregulation, many of our customers have entered into
2 competitive contracts with CILCO utility.

3 As David also mentioned just a few
4 minutes ago, these customers do not have an imbalanced
5 exposure at this time. Right now our transmission is
6 operated by the Midwest ISO. Specific to our retail
7 book-of-business behind Commonwealth Edison, we
8 support our retail contracts in ComEd with
9 market-based supply contracts. The -- our retail
10 book-of-business basically flows specific to the
11 market value of the CTC determinations, which are made
12 periodically by Commonwealth Edison.

13 Right now there is not a requirement for
14 capacity back or reserves to support CTC customers.
15 The supply package is that it utilize our liquidated
16 damage base by putting reserves and capacity on top of
17 that in many instances would make it -- we would be
18 unable to compete with the PPO.

19 Both our retail contracts and supporting
20 supply contracts are long-term in nature and, as also
21 mentioned, Commonwealth Edison is in a different ISO
22 than is CILCO, so there are seams issues that we face

1 behind Com Ed that we do not necessarily face behind
2 CILCO. Primarily we are dealing with a
3 through-and-out rate adder and we have experienced
4 imbalanced costs behind Commonwealth Edison.

5 On the wholesale side, what the seams
6 hurdles have done to our wholesale business is really
7 shift our wholesale transactions from primarily
8 dealing with our neighbors, the other Illinois
9 utilities, to now dealing with other MISO members,
10 which was probably the original intent, but we, in
11 essence, have shifted a lot of transactions that were
12 Illinois-based to Synergy (phonetic) and other
13 non-Illinois utilities.

14 There is an another issue that has not
15 been mentioned yet is we do struggle on a daily basis
16 with the difference between transfer capability that
17 is reported via the MISO analyzer versus the transfer
18 capability that we actually pull up on the Oasis
19 System to the utilities and that variance is something
20 that we need to contend with.

21 Moving into the SMD NOPR, I think
22 everybody's familiar with the objective at this point.

1 I will try to raise or I will raise questions and
2 concerns specific to CILCO, few resolutions at this
3 time, but CILCO will continue to work with the
4 Commission to develop beneficial positions to Illinois
5 customers.

6 The NOPR incorporated eight primary
7 strategic components. I'm going to address just
8 several of those this morning.

9 I mentioned the native load customer risk
10 under SMD and the through-and-out adder, which the SMD
11 attempts to address is really a cost shift from the
12 through-and-out adder rate will now be incorporated
13 more or less into the access charge. The access
14 charge is at this point recommended to be entirely the
15 responsibility of the load-serving entity. This will
16 be a cost that will be directly passed onto native
17 load customers.

18 CILCO, specifically native (sic) load in
19 our control area, has frozen rates right now and
20 that's an economic issue that we need to deal with.

21 We are very supportive of the flexibility
22 and some of the optionality that's been expressed.

1 The Network Access Service does provide the ability to
2 change receipt and delivery points and that is a
3 definite plus.

4 We have concerns on again the costs that
5 are going to be borne by utilities specific to the
6 required metering devices. The Schedule 10 MISO
7 administration adder will vary soon incorporate
8 significant software expenses. That is another cost
9 that customers are either directly or down the road
10 going to have to bear.

11 Our concern with the independent
12 transmission providers is that basically they might be
13 asked to take on too many roles. In addition to
14 transmission and ancillary services, administration
15 and operation, the NOPR requires them to take on the
16 real-time, next-day, and even voluntary mid-to
17 long-term energy commodity markets. They are also
18 taking on security coordination. We have a
19 segregation concern and again just too much to soon.

20 In regard to resource adequacy,
21 especially with the retail focus of Central Illinois
22 Light Company, a resource adequacy time frame that is

1 tied to the ability to bring generation on-line does
2 not match up with the ability of retail customers to
3 shift suppliers very quickly, and we've seen our book
4 of business behind Commonwealth Edison grow from zero
5 to 500 megawatts in less than two years.

6 Similarly, while no customer has left the
7 CILCO system yet, there is definite concerns that, you
8 know, one or two large industrials could significantly
9 impact the load of CILCO and we might, in essence, be
10 contracting for capacity that is not needed.

11 The Commission, while I think their
12 initiatives have been very good to date, they have not
13 necessarily been great. In the real world, FERC's
14 vision hasn't played out entirely as they may have
15 intended. Eight eighty-eight or 2000 did not do
16 exactly what was intended and we do have some concerns
17 that SMD is not going to play out exactly as it is in
18 writing.

19 Another concern that hasn't been yet
20 mentioned this morning, but I wouldn't be surprised if
21 other people addressed it, is one of the biggest
22 changes in the industry, aside with the change in

1 liquidity, is the growing concern specific to credit.

2 In reading through the order, CILCO is
3 not comfortable at this point who's going to take or
4 assume credit risk in today's environment and credit
5 already is and become an even greater barrier to entry
6 and hindrance to retail competition.

7 Specific to Locational Marginal Pricing,
8 the CRRs were at this point unconvinced. We support
9 the direction. We are unconvinced that Location
10 Marginal Pricing promotes price certainty at this
11 point.

12 Again, the bulk of our customers
13 definitely behind Commonwealth Edison and
14 significantly behind Central Illinois Light Company
15 request and receive fixed price supply contracts. The
16 inability to incorporate the costs associated with
17 variable location marginal pricing and the cost
18 revenue or the CRR revenue in cost is a concern that
19 we think if companies can't come into Illinois and
20 hedge this unknown expense, it's going to be another
21 hinderance to retail development.

22 In conclusion, you know, we do -- we

1 commend the FERC for its attempts to address the
2 current shortcomings in the industry, but we do
3 caution the FERC to maintain a balance between
4 regulation and natural market forces. We encourage
5 the FERC to address transmission issues.

6 While there is, in our view, an
7 aggressive time-line attached to the SMD, even a
8 two-year time frame is significant for some of the
9 issues that we are now facing in Illinois, primarily
10 with the seams issue.

11 We encourage FERC to continue to provide
12 flexibility and optional provisions where possible.
13 We encourage the FERC to not ignore state
14 deregulation. Illinois is different than many of our
15 neighboring states, and what is standardized for a
16 regulated state may not work perfectly for a
17 deregulated state.

18 We also feel it's important for all
19 stakeholders to be involved in via comments to the
20 FERC, and CILCO will definitely attempt to coordinate
21 its efforts with the Commission, and with that CILCO
22 is also interested in what the Commission's position

1 is. And with that, I will close.

2 COMMISSIONER HARVILL: Thank you very much. We'll
3 move onto MidAmerican Energy, Mr. Schaefer.

4 PRESENTATION

5 BY

6 MR. SCHAEFER:

7 Thank you. Like everyone else, we
8 appreciate the chance to be here today and also
9 appreciate the Commission's interest in the topic that
10 FERC has laid before us.

11 I will also say that a number of comments
12 we are making today are part of an ongoing review with
13 no doubt we will come up with some more before we
14 finally file comments in November and again in January
15 and some of these comments may be altered before they
16 reach their final state.

17 In general, I have given you a number of
18 written comments. I won't read those aloud to you,
19 but I will hit a few high points this morning.

20 If I could just give an overview of where
21 we are at with the NOPR, we feel that it is a step
22 forth and a step forward in a more competitive market.

1 We think that it's a positive step forward and we
2 think it will bring about better competition.

3 We agree that the current regulatory
4 system we are operating under does create a potential
5 for discrimination and we think that the NOPR lays out
6 a system for independent transmission operation and
7 also a standard market design that would limit the
8 potential for discrimination.

9 We also think that the NOPR will assist
10 in working towards seamless transmission borders and
11 also help build the infrastructure that we need.

12 MidAmerican has long sought to encourage
13 regional planning. We have been involved with MAPP,
14 and TRANSLink, and now with the Midwest ISO, and we
15 think that the NOPR will support that regional
16 planning.

17 We also anticipate that our involvement
18 in TRANSLink and also Midwest ISO will meet the FERC's
19 standard for operation of our transmission system by
20 an independent entity.

21 I'll label a number of concerns in the
22 next few minutes, but I don't want those to overshadow

1 the general support we have got for the NOPR or the
2 fact we do think that it will encourage transmission
3 to be built and also encourage more seamless markets.

4 We endorse the NOPR concept of
5 independent -- independent operation of the
6 transmission system. Even though we support that, we
7 don't think that the market operator has to
8 necessarily encompass all of the responsibilities
9 that the NOPR lays out for it, and I think CILCO hit
10 on some of the same ideas and we also feel there are
11 some duties assigned to the independent transmission
12 provider that would not necessarily have to lie there.

13 The issue of transmission pricing is
14 important in the NOPR and, as we read the NOPR, we
15 don't think it lays out a definite method of
16 transmission pricing. It does ask a lot of good
17 questions. In that regard, it seemed like more a
18 notice of inquiry than finding a NOPR.

19 Let me talk a bit about embedded costs.
20 It's not clear in our minds just where the NOPR sees
21 the end-state. It seems to point towards the license
22 plate model, although it does ask a lot of questions

1 about alternatives.

2 We think there are problems with the
3 license plate model related to the cost shifting and
4 we would support more of a combination highway/zonal
5 rate that's consistent with our involvement in
6 TRANSLink.

7 We can move onto new transmission next.
8 We are concerned about the NOPR's apparent preference
9 for participant funding. We do think it's an
10 important benefit from transmission to pay for it. We
11 are concerned that an overemphasis on participant
12 funding could further balkanized transmission
13 ownership of the system and
14 could lead to confusion among transmission operators.

15 Finally, we don't think the NOPR really
16 resolves the issue of pricing between regions. We
17 think that's very important in Illinois where there
18 will be more than one -- more than one ITP represented
19 and where utilities have joined different RTOs.

20 We do think those utilities are making
21 progress to resolve those seams issues. We definitely
22 think that they need to be resolved.

1 Let me talk a bit about congestion
2 management and energy markets. Obviously, the NOPR
3 proposes to manage transmission congestion with the
4 system of locational marginal prices. We think that's
5 a better system of market-based system than the
6 current method that results in prorated reductions in
7 transactions.

8 We don't think that the system laid out
9 in the NOPR is perfect. We think the CRRs do provide
10 at least some financial hedging, but we don't think
11 that's a substitution for an actual construction of
12 transmission, in other words, mitigating congestion
13 charge is no substitute for eliminating the congestion
14 itself.

15 Obviously, as you heard from several
16 others, and probably will hear throughout the day, the

17 allocation of those CRRs pose special problems for
18 states where retail access exist like Illinois.

19 The NOPR asks whether CRRs should follow
20 the load as retail customers move from one supplier to
21 the other, and we think that it's extremely important
22 that CRRs do follow the load as it's laid out in the

1 NOPR.

2 The NOPR also talks about retail
3 transmission planning, and we support the NOPR's call
4 for a system of regional transmission planning.

5 MidAmerican has been involved in MAPP in
6 years past and in TRANSLink and MISO. We think the
7 NOPR will make regional transmission planning even
8 more robust than it already is.

9 We do have some concerns about the
10 mandate -- apparent mandate in the NOPR that any
11 transmission expansion be the subject of the
12 competitive bidding process.

13 We agree that we should expand the system
14 with the most economic mix of transmission, or
15 generation, or demand response. We think there are a
16 number of situations though where the answer will
17 obviously be one or the other, and we are concerned
18 that we could delay new transmission by getting overly
19 bogged down in a process could be an administrative
20 burden.

21 Let me talk next about resource adequacy.
22 We agree that the infrastructure does have to be

1 supported through a planning process that provides for
2 resource adequacy that's both cost-effective and also
3 equitable.

4 In the comments I have given you, we have
5 laid out several principles that are being discussed
6 now within MAPP and that we would support, among those
7 principles that planning reserves should be the
8 responsible -- responsibility, that is, of the
9 individual load-serving entities.

10 Also, we recognize that the amount of
11 adequate planning reserves may vary from one region to
12 another. We think that all regions should establish
13 a meaningful and enforceable mechanism that permit
14 reserve sharing to meet those planning reserve
15 requirements, and we also think that a long-term
16 planning horizon should be used to evaluate the
17 resource planning.

18 Retail access we think adds a significant
19 layer of complexity, both resource planning and to
20 load forecasting. We think it's possible to develop
21 a reasonable forecast of total load within an ITP,
22 but it's very difficult to forecast which load-serving

1 entity will actually be serving that load within -- in
2 states having retail access.

3 We think it would be helpful if the
4 adequacy requirement, like CRRs, would somehow follow
5 the load as customers switch from one supplier to
6 another in states having retail access, but we do
7 think there is a great deal of thought needs to go
8 into the resource planning process in states where
9 retail access exist.

10 You have heard a bit about implementation
11 today, and that's where I'll close these comments.

12 We do support the NOPR goals and we
13 support the speed at which the NOPR would progress,
14 but we are concerned about whether the NOPR can really
15 be implemented at that speed.

16 There's several things that are
17 absolutely vital in getting the NOPR right. We have
18 to have very accurate system models, and the speaker
19 from PJM discussed those.

20 The successful expansion of those models
21 is vital. PJM has had a very good system over the
22 years, but it's also a system that needs to be

1 expanded across a number of states and we are
2 concerned about how fast that can be done and at a
3 very basic level we need to make sure that we actually
4 have support systems in place to issue billing that
5 will be adequate, so we support the current time line
6 that you find in the NOPR, but we realize it's a very
7 aggressive time line and we think systems have to be
8 tested before they actually go into place.

9 We do believe that the FERC should be
10 open to a phased approach if those very aggressive
11 time lines cannot be met. Thank you.

12 COMMISSIONER HARVILL: Thank you. Next we will
13 hear from ComEd.

14 PRESENTATION

15 BY

16 MR. NAUMANN:

17 Thank you very much. Thank you for
18 having us to discuss what we think is a major item of
19 importance for the electric industry going forward.

20 ComEd and the other Exelon companies,
21 Peco Energy, Exelon Generation, strongly support the
22 NOPR on SMD. Even before the NOPR was issued, we

1 advocated the Standard Market Design was inherent in
2 making the number 2000 RTOs work and gratified that
3 FERC has issued a NOPR and set a schedule for
4 companies to meet.

5 As an aside, we would like to acknowledge
6 and thank Mr. Harvill for his supportive testimony in
7 front of the Senate Energy and Natural Resources
8 Subcommittee or Committee, I guess, last month.

9 Before I get into our general comments on
10 the NOPR, and I won't have many concerns with the NOPR
11 itself, I need to say that regardless of when SMD
12 goes into effect, or if it does go into effect,
13 depending upon what Congress does, ComEd is joining
14 PJM.

15 PJM has proven market designs that work,
16 and, as Craig Glazer said earlier, much of the design
17 in SMD is modeled on what is being done in PJM now.

18 The good news is that in writing the NOPR
19 FERC learned from successes like PJM and they also
20 learned from failures like California. As far as
21 going into PJM, the day one -- what is being called
22 day-one operations transmission service reliability

1 authority going to PJM market monitoring is scheduled
2 now for February 1, 2003.

3 Day two full market, that include
4 real-time, day-ahead market, congestion management,
5 ancillary services, and PJM taking over the control
6 area function from ComEd would be December '03.

7 Craig mentioned the implementation
8 agreement was signed, and it was signed and I received
9 a bill, so we are moving and we are financially
10 committed, and I know that PJM people are going ahead.

11 The backbone of SMD is a bid-based
12 security constrained dispatch with no locational
13 pricing and financial congestion hedges to manage
14 congestion. That's a mouthful, but we keep using
15 these CRRs, and LMPs, and all that other stuff, but
16 essentially it is the kind of system they have at
17 PJM that is a success and that has worked for the
18 customers and that the Commissions who are monitored
19 go to the PJM meetings have found to work.

20 The system that I'm talking about with
21 locational marginal pricing for congestion management,
22 I don't think there's anyone who would disagree it is

1 vastly superior to the TLRs, the transmission loading
2 relief, we see today in the midwest. That is based on
3 command and control. I mean, TLRs are redispatched.
4 It is someone sitting in an office saying cut that
5 transaction and take care of it the way you want.

6 LMP with the congestion hedges allows
7 customers to make their economic decisions to serve
8 their load. Now there's a lot of concern that I have
9 heard saying, well, Illinois -- the customers are not
10 exposed to these charges now.

11 Well, the customers and the utilities are
12 exposed to these charges now. They're just hidden.
13 They're not transparent. A TLR has costs. It has
14 costs by taking a low-cost generation resource and
15 replacing it with a higher-cost generation resource,
16 similarly, if a utility has to redispatch when acting
17 as a control area, you are moving generation out of
18 economic water, that has a cost to it.

19 What a system like SMD does is it makes
20 the price transparent. It makes the actions
21 transparent and it allows for hedging of these costs
22 which has got to be superior.

1 We talked about capacity requirements.
2 I'm going to get back to that. That's the one place
3 where ComEd has some improvements we believe FERC
4 could make. You have big caps right now. The big
5 caps are proxy for demand response, and I'll talk a
6 little bit about that.

7 Market monitoring I think there's been a
8 lot of talk already, but I want to emphasis this is
9 not like going to a restaurant where you can order a
10 la carte. If you talk to people in the business, who
11 are experts on market design, all the elements you
12 have here work together. You can't just say I don't
13 like this particular element, let's replace it with
14 something else. That's how we ended up in California
15 with everybody getting in a room and saying we're
16 going to have a grand compromise, so everyone gets
17 this, someone gets this, someone gets that, someone
18 gets that, but this is a market that we are talking
19 about and it has to function rationally.

20 SMD is going to put all customers'
21 point-to-point network under the same tariff. Again,
22 that means the utility, as a load aggregator, is

1 taking service under the same tariff as all other
2 customers.

3 We think that's fair. We think when you
4 get to curtailments and other things, the fact is
5 everybody needs to play by the same rules. Also going
6 into an independent transmission provider, which force
7 the RTOs will be in any case, will help that. We
8 strongly support having all market participants under
9 the same rules.

10 The other thing is that FERC has gone to
11 great lengths to show, and you can read Appendix E in
12 the NOPR, as to how the design will correct the flaws
13 in previous markets, some of the trading practices
14 engaged in by Enron, the problems with the California
15 model.

16 So, again, FERC has learned from the
17 failures. You know, the good thing about failures is
18 you can learn from them; unfortunately for the people
19 in California, what we get to learn.

20 How will this benefit the customers in
21 Illinois? First, and foremost, SMD will result in
22 liquid spot market where market participants can buy

1 and sell energy. That means utilities, RESs,
2 generators, aggregators, end-use load. They can go on
3 the spot market and the day-ahead market, buy and sell
4 energy, and I know some of the issues with the retail
5 suppliers in our territory is buying a load shaping
6 product or penalties for imbalance.

7 When you get the day-ahead and the
8 real-time market, you are not going to have that
9 problem. You want to load shape, you buy in the
10 market. There are no such things as penalties for
11 imbalance under SMD. There's simply the Locational
12 Marginal Price. You pay it whether you estimated high
13 or low. It doesn't matter.

14 Second, SMD still supports bilateral
15 contracts between the parties. This ensures
16 stability, and reliability, and allows existing
17 contracts to be supported.

18 I don't have the statistics. Craig may
19 have them, but I think something like 85 percent of
20 the PJM energy is under bilateral. It's only 15
21 percent or so in the spotmarket. This is not a
22 California situation where everybody's driven to the

1 spot market and you are subject to this volatility
2 without hedging.

3 Deliverability, well, that's the problem
4 with the TLRs we have now. That's the problem with
5 transmission service, but under SMD, we have the
6 congestion hedging instrument -- they're called
7 CRRs -- and the NOPR, PJM call them FDRs, New York
8 calls them something else, so we will have to have a
9 new acronym to do that, but, essentially, what the
10 NOPR indicates is that for existing long-term firm
11 uses, that is existing retail, existing RES, existing
12 long-term firm point to point, there initially be an
13 allocation. It will give customers the functional
14 equivalent of the service that they have now.
15 Eventually that will go to auction and they'll
16 probably -- you'll probably hear in the afternoon
17 people pushing auction, and I think once people get
18 experienced with operating with CRRs, knowing how much
19 they're worth, knowing which hedges they want and
20 which they don't want, then we'll come around and
21 support an auction as PJM is transitioning to since
22 they have had experience.

1 You heard about the idea what happens
2 when load leaves. Exelon strongly sports the position
3 in the NOPR that the congestion hedges follow the
4 load. We do have some details that we think FERC has
5 to work out as to what happens when a load switches,
6 again, when a load returns, so load can't return to a
7 provider of last resort having sold their congestion
8 hedges and saying you are now stuck with us. Those
9 details need to be worked out, and I think -- I think
10 FERC will be open and I think they will want to hear
11 what the states have to say.

12 The big issue where we think needs some
13 more work is the capacity. The good news, and I
14 really believe this is good news, is that FERC has
15 recognized that there needs to be a capacity
16 requirement to maintain reliability and to reduce
17 volatility of the prices.

18 Today you can look at MAIN, which does
19 not have capacity requirement, and MAPP, which does.
20 You can look at the MAIN audit and you can see some
21 people have reserves going into the summer and some
22 people don't. It's a recommendation. It's not a

1 requirement.

2 The problem you get into with the
3 competitive market with load switching is you get free
4 rides. If public utilities have to have reserves and
5 other new entrants don't have to have reserves, you
6 get into a problem of where is the generation going to
7 come from because we are all in this together.

8 When there's a shortage of capacity, it's
9 in real-time and something has to be done, and that
10 comes to the second clarification or detail that FERC
11 needs to improve upon, the idea that those who are
12 short in real-time can be curtailed does not work in a
13 retail access environment.

14 As this Commission knows through our
15 unfortunate experiences several years ago, when you
16 curtail customers, you open feeders. That feeder may
17 have ComEd as a supplier. It may have CILCO as a
18 supplier. It may have MidAmerican as a supplier. It
19 may have Ameren or our RESs as suppliers of those
20 customers. We can't just go and say, oh, it was Enron
21 that we are short. We are going to open that
22 customer, so in a retail access environment the idea

1 that you can shut off the customers whose RESs are
2 short just doesn't work, not to mention it could be a
3 critical load, such as someone on the machine.

4 What you need is a well-designed market,
5 something that's in a sense new construction and
6 avoids the boom-and-bust cycle that we have seen in
7 Illinois.

8 Some people point to Illinois and say,
9 you know what, you don't need a capacity requirement.
10 You all have had tons on generation and ComEd's
11 connected up 8,000 megawatts of merchant generation
12 since 1999, which we are very proud of, but look at
13 what -- look at before 1999 what happened.

14 In '99 we had price spikes in the
15 midwest. We saw the price of energy go up to 6 to
16 7,000 a megawatthour. Now that's plenty of incentive
17 for people to build, but under the constructs that we
18 have, both in SMD, both in the type pools, by FERC
19 action in California, we have had bid caps and, to be
20 very honest, I don't think anything else is
21 politically acceptable, nor do I think market
22 participants will believe anyone who says there won't

1 be bid caps.

2 To quote someone else, it's kind of like
3 Charlie Brown is not going to believe that Lucy won't
4 pull the football out from under him.

5 There are going to be bid caps, and so
6 when you have that, you now take away those payments
7 to the generators, which may be for a very, very few
8 hours for peakers, and so if they're going to build,
9 they need to be paid for their investments, and so if
10 you are going to have a bid cap, you need to have
11 something in the form of a capacity market.

12 Now you have heard some of the problems
13 with the capacity market, the load switching, the fact
14 that what FERC has is not really mandatory. It's just
15 a plan, and, again, we think FERC has come a long way.
16 We understand the balance FERC has had to do because
17 there's a lot of states that are not open access that
18 the states feel we'll just do our old way.

19 What ComEd and Exelon support is an --
20 is something different. It's not what they have
21 presently in PJM. It's an improvement. It's called
22 a Forward Resource Procurement Method, and I'll just

1 very quickly just tell you it takes care of a lot of
2 issues that you heard.

3 The RTO or the ITP holds an auction for
4 the capacity after setting the capacity requirement
5 and after doing the load estimate for the entire
6 region. This eliminates this idea of estimating the
7 load for each load-serving entity.

8 If we did this several years ago, what
9 would we have estimated the load of Enron as a RES?
10 Well, we know what it's going to be three years from
11 now, at least that we know with certainty. We have a
12 pretty good -- I think everyone agrees that for a
13 large area you could be pretty good on your load
14 estimates. The reserves obviously would be set with
15 the guidance or approval of the states in that region.
16 The auction would be held to establish a clearing
17 price for capacity. The RTO would not be in a market.
18 They're simply acting as the agent.

19 The good part about that is you could
20 still have bilateral contracts. ComEd can contract
21 for generations to meet its capacity requirements.
22 That provides a hedge against the price of the auction

1 so no one is at the mercy of the auction, and no one
2 need be at the mercy of the auction, and no one needs
3 to have anyone say what their portfolio is. It's
4 simply a matter of making sure there's adequate
5 capacity in the region. To deal with the load
6 shifting when you get into the actual operating
7 period, the TRO builds each load-serving entity their
8 proportional share of the charges.

9 If they have got bilateral contracts,
10 those are dealt with between them and their supplier
11 as contracts for differences, but it deals with the
12 load shifting. It deals with the reliability. It
13 deals with the forward contracting and it establishes
14 a market price that people can see, so you don't have
15 to worry about penalties. It's taken care of.

16 Is it a cost? It is the same cost that
17 people face that we have faced for a long time.
18 Capacity isn't free. It's out there and to expect
19 someone else to carry it is not fair in the
20 competitive market. That's really our major
21 improvements on the NOPR.

22 As far as infrastructure, right now we do

1 have a problem. There are no real price signals given
2 to generators where to locate.

3 Back in '98, ComEd put out a MAPP and
4 said to generators here is where we like you to
5 locate, and out of those 8,000 megawatts, I'd say
6 about 1,000 megawatts located in a place we really
7 wanted them and a few thousand megawatts located in a
8 place where we really didn't want them. That's fine.

9 Today what happens. You locate there.
10 You want to serve -- and this is the truth -- you want
11 to have the generation served in Wisconsin,
12 Commissioner Kretschmer said earlier under the pricing
13 policy right now, cost out of that line gets paid by
14 the Illinois consumers and SMD is going to take care
15 of it.

16 First of all, the generators are going to
17 get the price signal, so they may not want to locate
18 here if they want to serve Wisconsin. It may cost
19 them a bunch because of constraints in Wisconsin.

20 Number two, building transmission now as
21 a price signal. Do you know what the difference in a
22 locational price is? So if someone wants a line built

1 to lower their costs, you know if it's worth it.

2 We keep hearing we need more
3 transmission. We need more transmission. I don't
4 disagree, but we need the right -- you don't need
5 transmission at any cost, because sometimes there are
6 far less expensive solutions.

7 So by showing the locational prices, you
8 know what you can save by building transmission, which
9 brings me to a last point, and here's what we do take
10 issue with some people, especially a talk given by the
11 Wisconsin utilities last week.

12 We believe in participant funding.
13 We believe in the principle that those who cause the
14 expenditures should pay, and so if ComEd causes the
15 expenditures to serve its load, that's fine, we should
16 pay, but if Wisconsin need a 345-line built between
17 here and Wisconsin, the people of our service
18 territory should not pay for that line when it's being
19 built to lower those costs. That's simply unfair.
20 The NOPR supports that. FERC even made a stronger
21 statement last month in the -- last week. I'm sorry
22 -- in the C-Tran (sic) order.

1 When the commission made the rulemaking,
2 they realized that it was complex. They realized
3 people would have comments, and they obviously are
4 open to those comments. They have held regional
5 meetings. They're holding more workshops and on some
6 of the controversial issues, there are going to be
7 technical conferences.

8 On some of the issues that I have
9 mentioned that are I think very important for the
10 state, the capacity issue, the initial allocation of
11 the CRRs, the CRRs following the load, those issues
12 there are going to be technical conferences and we
13 think they can work with the Commission on
14 establishing positions that are both good for Illinois
15 and good for the market.

16 Some people are taking the position,
17 mostly in the southeast and northwest, and I
18 understand, Commissioner Kretschmer, the governors are
19 important, because they are the governors, but we need
20 to deal with the midwest and there are people who are
21 saying this is wrong. Well, that's what the
22 administrative process is for. This is a notice of

1 proposed rulemaking.

2 There is a process, including the
3 technical conferences, the meetings, for everybody to
4 put in their comments for FERC to hear where people
5 come down on, and it seems that that's where people
6 should focus instead of just saying it's wrong, it's
7 bad. As I have tried to say, I think it's good. It's
8 good for Com Ed. It's good for the customers. It's
9 good for Illinois.

10 Does it need tweaking? Everything --
11 nothing's perfect, but as a whole, it's a very good
12 effort by FERC. We think the Commission should
13 support it and we would like to work with the
14 Commission to find ways to support it in front of the
15 FERC. Thank you very much.

16 COMMISSIONER HARVILL: Thank you. We are going to
17 continue on with Illinois Power.

18 PRESENTATION

19 BY

20 MR. SCHUKAR

21 Thank you. Illinois Power would also
22 like to thank the Commission for their interest in

1 SMD. We also believe the SMD is important moving
2 forward in this market and is one more important thing
3 is coming down the road for us.

4 Just as a backdrop, Illinois Power is
5 maybe somewhat different in that we have divested our
6 generation, some of it to the affiliates, others to
7 non-affiliates, and we have just recently announced
8 divestiture of our transmission.

9 As a result of that, Illinois Power will
10 be a distribution company focusing on distribution.
11 We will retain the provider of last resort and the
12 requirement to serve the customers in our territory
13 and serve the distribution customers in our territory.

14 As a result of that, we will be taking
15 transmission service from the RTO, as others would
16 have, but we will no longer have that interest in the
17 transmission.

18 We will be buying all of our power
19 through power purchase on the open market or spot
20 market, but we will still have that provider of last
21 resort and the capped rates in our territory, and
22 because of that, we have some concerns, but our

1 overall position with the SMD is that it's a very
2 positive move forward and we believe that it is well
3 worthy of moving forward in the marketplace.

4 The positive aspects we see under this,
5 first of all, everything takes load under the same
6 tariff. That's what was going to happen under the
7 RTO, but the gas industry -- when everybody was put
8 under the same tariff, the rules became much more
9 competition-friendly and we believe having everybody
10 under that same tariff is a positive.

11 The independent control of the
12 transmission provides a confidence to the marketplace,
13 and whether things happen today with integrated
14 utilities or not, the marketplace doesn't have that
15 confidence, so to get it to an independent company is
16 a very positive forward move in the marketplace.

17 The LMP Design and with congestion
18 rights, I think that the other speakers have spoken
19 with very well as that is a step forward in our
20 marketplace. It provides pricing indications at the
21 location. It provides incentives for the price
22 indication of whether to either add generation or add

1 transmission, and from a utility that will be
2 purchasing in the marketplace, it gives us another
3 option.

4 The spot market today, the hedge market
5 is one more option. As ComEd mentioned, it doesn't
6 stop us from entering into bilateral contracts, which
7 is where Illinois Power believes that they will do
8 much of their work, but it give us the other option in
9 the marketplace of going to the place to supply for
10 our end-use load.

11 Also, as CILCO indicated, since we will
12 now be subject to the difference between what we have
13 scheduled or what we plan to do and what the actual
14 loads are, having a market to provide a very
15 definitive market price for us is an improvement in
16 the market over the imbalance market types that we
17 have today in the market.

18 The other areas that we see as positive
19 is standardization of rules and information systems
20 across the system, so as ComEd, and Illinois Power,
21 and Ameren were all on the seam between MISO and
22 PJM today, having common systems in place will enable

1 us to do business across both markets and we see that
2 as a very positive.

3 And last of all the transmission planning
4 and having a regional transmission plan is very
5 important to gain the best solution.

6 In today's market, while we coordinate
7 for regional transmission planning, when it comes down
8 to things like generation, interconnections, and
9 that, typically most of the providers look at their
10 own system and they may provide information to the
11 other providers. We come up with our other solution
12 and they may come up with a different solution.

13 Moving forward with everybody working
14 together, that just integrates the solution and
15 hopefully gets to an answer quicker and one that's a
16 better solution than just a small utility, like
17 Illinois Power, providing that solution; however,
18 there are some areas that we believe do need to be
19 looked at, and specifically one of our main concerns
20 has to do with the retail and how retail is addressed
21 in the state at the same time we go into the single
22 market, the congestion revenue rights and how the

1 allocation works and how that works with the retail
2 choice, transmission pricing, system adequacy, and
3 market mitigation.

4 The congestion revenue rights we believe
5 there is an argument both for allocation and auction.
6 Auction provides probably the best signal to the
7 marketplace of what is the congestion and holding that
8 hedge out there; however, from a utility that will
9 have the responsibility to continue to supply load, we
10 want to ensure that we are financially held whole as
11 you move forward in the marketplace.

12 We believe that the allocation initially
13 provides us some protection, although, as Ameren has
14 indicated, as our resources in that change, that does
15 create some issues for us, but auctioning it off into
16 the marketplace provides a signal to every supplier
17 and as you have more RESs in your territory come in
18 and compete for load, having those pricing signals out
19 there is very important for that marketplace to be a
20 viable marketplace. The allocation also protects us.

21 I know that there's been some discussion
22 in the NOPR of potentially cutting load and giving

1 preference to the holders of CRRs. As Steve, or
2 Mr. Naumann, indicated earlier, in the retail choice
3 state, you can't differentiate when it comes time to
4 cut load out there. And when you get to the point
5 where there isn't adequate resources in the
6 marketplace and you have to shut off load, I can't go
7 out there and identify that, well, Illinois Power
8 didn't have enough, so I'm going to cut their
9 customers because we're going to open up part of the
10 system and it's going to get whomever is providing for
11 those customers, so we see that as an issue -- a
12 protection issue that needs to be looked at as we go
13 through retail choice states.

14 The NOPR looks at allocation of the CRRs
15 in following the load. While in general we think that
16 is the best thing of the auctions that has been put
17 out there, there are some things that we need to look
18 at in detail to ensure that they adequately do
19 address.

20 ComEd indicated the idea if somebody left
21 the CRR solely and then come back to the utility,
22 somehow the utility has to be protected or the

1 customer has to acknowledge that they no longer have
2 that CRR and would be the ones responsible for the
3 congestion in the marketplace.

4 The other issue -- and when Illinois
5 Power looks at it, we supply from resources internal
6 to the Illinois Power control area and some are
7 external to our control area.

8 If someone wants to come in and compete
9 for our load, they're not going to necessarily use the
10 same resources that we used, and so a CILCO, who's
11 competing in Illinois Power territory, comes into
12 Illinois Power they may want to use resources that our
13 congestion hedges don't really work for, and so
14 there's some issues with what happens when customers
15 leave whether the CRRs are the right ones for them.

16 The other issue is the provider of last
17 resort, and, as I indicated before, when a customer
18 leaves and comes back to Illinois Power, they can come
19 back today under capped tariffed rates, and as they
20 come back to us, if there is not -- say they left and
21 entered a proposal and they left and they had CRRs and
22 they swoped them for CRRs to other resources but then

1 come back to Illinois Power and the resource that they
2 had previously used is unavailable, because that
3 supplier has decided to use that resource somewhere
4 else, and that CRR really doesn't provide the value to
5 me that getting another resource may provide from
6 what's available in the marketplace. So with the
7 provider of last resort, I may be exposed to either
8 hedging risk out there that I wouldn't have today if
9 they just stayed with Illinois Power.

10 So as we look at the NOPR and the
11 implication here in the State of Illinois, because of
12 customer choice, we need to ensure as customers switch
13 back and forth that we fully understand the
14 implications of the CRRs that follow -- that may
15 follow the load, and also I'll speak to later capacity
16 requirements, if there are any capacity requirements.

17 Transmission pricing is another issue for
18 Illinois Power. While we believe, in general, signal
19 market design and having a larger marketplace out
20 there is a positive and is good for competition, when
21 I think about competition, I think of two things that
22 occur out there. One is prices get lower and,

1 secondly, customers have different options and
2 different choices than what they have today under a
3 bundled rate.

4 When FERC asked for a study of RTOs and
5 what the implication was for RTOs, the study showed
6 that in the lower MAIN region that the costs would
7 potentially go up, and so from a company that has the
8 capped rates, we are concerned that costs may go up
9 somewhat in our region and that there's a cost
10 shifting associated with the transmission

11 Illinois Power's current transmission
12 rates are very low and they're relatively lower than
13 most in the region. In fact, if you look at some of
14 the rates out there with our neighboring utilities,
15 they're more than doubled Illinois Power's
16 transmission rate.

17 About 30 percent of our revenue
18 requirement is tied to what we would currently think
19 of as through-and-out rate, and so when generations
20 moved off of our system, or whatever, that's a
21 reduction in what the customer's Illinois Power
22 territory are responsible for.

1 If the rate structure change such that
2 all of those costs come back to our customers and the
3 RTO study was accurate, then the cost to the customers
4 in our territory could be negatively impacted.

5 The other issue associated with
6 transmission pricing is the upgrades to the system and
7 Illinois Power has a concern. Based on what we
8 currently know, we have independent power producers
9 who are looking at attaching to our system with
10 upgrade costs in the range of \$50 million, our total
11 current net book on transmission about 142 million.
12 And so if a generator comes on-line and causes
13 upgrades on our system of 50 million and that all went
14 to the local -- excuse me -- the local customers, you
15 would see a 25 percent rate increase for those
16 customers, and because we already have enough
17 generation, that could either come in or can be
18 brought in from other marketplaces, they would take
19 the brunt of their increase and really wouldn't
20 benefit significantly from what's happening from
21 generation availability in the marketplace.

22 So we believe that the cost -- the

1 persons who benefit from the upgrade in the system are
2 responsible for those costs and should be the ones who
3 carry that cost going forward.

4 System adequacy is one other area that we
5 have concern, and much of our concern -- there's two
6 areas of concern here. One is the three-year forward
7 look in a state that has choice. How do you follow
8 that capacity and ensure that somebody who leaves and
9 then comes back maintains the capacity, and ComEd
10 talked to the three providers out there.

11 It is entirely possible under our current
12 retail rate design that somebody could leave, take the
13 capacity requirement with them and right prior to the
14 summer period, they drop the load back to Illinois
15 Power under one of our riders and then we would be
16 potentially responsible for the penalties.

17 We find that very, very disturbing and
18 want to ensure that if there's any capacity
19 requirements out there that there's some way to tie
20 that to the loads who are leaving so they continue to
21 have that responsibility with the load.

22 The other area that kind of ties to

1 capacity is around market mitigation and the price cap
2 of the marketplace. As Commonwealth Edison discussed,
3 we believe also that for there to be a vibrant
4 generation market that the generation needs to have
5 the right price signals out there, and we do not
6 believe that the thousand megawatt or thousand dollar
7 per megawatt cap without a capacity market provides
8 the right signal, and I know that in the NOPR one of
9 the things that is discussed is a cap continues to
10 exist until we have customers with demand response.

11 Our experience back in '98 and '99 when
12 the prices went to the 5, 6,0000 range was that very
13 few customers are willing to respond.

14 Now we have some interruptible contracts
15 where large industrials respond to that, but, in
16 general, many of the customers that we talked to at
17 that time to get the response in the thousand dollar
18 range were unwilling to do that and the price was much
19 higher, so we are concerned that by having a thousand
20 dollar per megawatt cap where many customers won't
21 react, we will continue to have that cap out there and
22 you lose the demand response that you may need in the

1 future, so we think that we need to look very closely
2 at what is the right cap price to have.

3 In addition, we are very concerned that
4 we don't send the right signals to add new generation.
5 Back in '98 and '99, generation capacity was low.
6 Prices went very high. I was sitting on the desk the
7 day we had to buy the 5, 6000 per megawatthour stuff
8 and I could tell you it was a very uncomfortable
9 feeling, but at the same time those price signals is
10 what drove the capacity development here in the
11 midwest and as we now see we have plenty of capacity.

12 And so if we take away those price
13 signals to the customers, I'm concerned that we will
14 get back to a place where we don't have enough
15 capacity or we haven't sent a signal to maintain a
16 generation market that's very competitive.

17 So we think it's very important that
18 whatever pricing mechanisms we have out there sends
19 the right signal to generation development and also
20 for the transmission development to move that
21 generation to the marketplace.

22 I guess in conclusion with all that said

1 here is that we are supportive of the SMD. We think
2 that the common market and Standard Market Design is
3 important for a competitive marketplace; however, some
4 of the issues that do need to be addressed as far as
5 the adequacy and market mitigation are very important
6 to make this a viable market, and that concludes my
7 comments.

8 COMMISSIONER HARVILL: Thank you.

9 Questions from the Commissioners?

10 Commissioner Kretschmer.

11 COMMISSIONER HURLEY: It's a lot.

12 COMMISSIONER KRETSCHMER: First of all, I would
13 like to thank all the participants, because you gave a
14 very thorough overview of the issues.

15 I would say, without any fear, that I
16 share the concerns that Ameren has expressed,
17 especially the postage stamp and license plate method
18 using caution that they do.

19 I also share your concern about improper
20 price signals resulting from cost shifting and
21 certainly manufacturers (sic) may not be charged for
22 upgrade requirements to the system. I think they are

1 very important concerns.

2 I have one question for CILCO. You
3 mentioned long-term contracts. I remember when
4 long-term contracts meant 20 years, 15, 10 was a short
5 term. What kind of a long-term contract are you
6 discussing? How long is long?

7 MR. FERLMANN: Long-term now is in excess of one
8 year. Primarily for us, it's anywhere from
9 three-to-five years.

10 COMMISSIONER KRETSCHMER: Three-to-five years for
11 you?

12 And Com Ed mentioned the same thing, long
13 term contract. How long are long-term contracts for
14 Com Ed?

15 MR. NAUMANN: Well --

16 COMMISSIONER KRETSCHMER: This is obviously for
17 supply.

18 MR. NAUMANN: I had to get the advice of Exelon
19 Generation --

20 COMMISSIONER KRETSCHMER: I saw you consulting.

21 MR. NAUMANN: -- because we contract with them for
22 generation, but I'm told that three-to-five years is

1 the order -- same order of magnitude CILCO has said
2 they would contract with suppliers.

3 COMMISSIONER KRETSCHMER: Now let me ask a
4 question I don't know the answer to, and I'm really
5 going to be fumbling even asking the question.

6 When all of you are buying on the spot
7 market, are you going to have to have reserve capacity
8 on the transmission system in order to buy on the
9 spot? I mean, if you buy on the spot someplace where
10 there's congestion and you are buying, how will you
11 get the transmission if they're not alerted ahead of
12 time? How is that going to be arranged?

13 MR. NAUMANN: I think we are looking at a
14 completely different regime than we are today where
15 today you reserve transmission from known sources.

16 When you have a spot market operating the
17 way they do in PJM, New York, and New England, what
18 you end up having is suppliers bidding into the spot
19 market. Those bids that are reflected in these
20 locational marginal prices and the generation is the
21 dispatched based on their bids subject to, what I said
22 earlier, a security constraint dispatch, that ensures

1 the deliverability of the generation from the spot
2 market. It simply sets the price based both on the
3 price of the energy itself at the places generated and
4 the cost of congestion is then -- is then integrated
5 into that total price into the locational price that
6 you take when you withdraw power from the system.
7 It's got kind of a different way of thinking from
8 where we are today. It's how it works in PJM. Am I
9 right, Craig?

10 MR. GLAZER: (Nodding head.)

11 MR. NAUMANN: I'm getting an okay that I explained
12 it correctly, which is good.

13 COMMISSIONER KRETSCHMER: Let me ask you a
14 follow-up question. Let's assume you can buy on the
15 spot in a given area of the country and spot is pretty
16 good in that area. What happens if the congestion
17 factor kicks in and makes the contract for the supply
18 higher than you if you gone somewhere where there was
19 no congestion on the transmission? Could that happen?

20 MR. NAUMANN: Yes.

21 COMMISSIONER KRETSCHMER: So you would be getting
22 two prices, one for the supply and one for the

1 transmission? You could get them both?

2 MR. NAUMANN: It can happen just like it happens
3 today. Today what happens is -- for example, let's
4 first assume ComEd generation is into gas on a
5 particular day and Exelon Generation finds a coal
6 generator or more efficient gas generator to buy out,
7 you know somewhere in the coal fields of Appalachia.
8 Obviously, the price of energy in Appalachia is
9 cheaper under those conditions than the price in
10 Chicago --

11 COMMISSIONER KRETSCHMER: But you may not be able
12 to deliver.

13 MR. NAUMANN: -- but you may not be able to
14 deliver. So today what happens is we either don't
15 get to deliver it -- that's a service denied -- or you
16 start delivering it and you get curtailed. That's the
17 dreaded TLR.

18 What happens under the SMD system is you
19 get a price signal as to the cost of congestion for
20 delivering it and you now can make an economic choice
21 as to whether, considering all of the congestion costs
22 and the energy costs, it's still cheaper to deliver

1 from this resource or another resource, and that's so
2 much better a system because you, as the customer, get
3 to make that choice as on visible prices.

4 COMMISSIONER KRETSCHMER: Let's just hope it works
5 as easily as you stated that.

6 Just one more group of questions. You
7 said you had 8,000 new megawatts of generation since
8 it has been added to the ComEd system. Is that right,
9 the number 8,000?

10 MR. NAUMANN: Eight thousand -- spending 8,000 new
11 megawatts, merchant, all in-service, operable.

12 COMMISSIONER KRETSCHMER: Is that all gas-fired?

13 MR. NAUMANN: It's all gas-fired. A large part it
14 is a simple cycle. Some of the newer generation
15 that's come on or combines cycle gas.

16 COMMISSIONER KRETSCHMER: Do you mind if I ask --

17 COMMISSIONER HARVILL: No. Go ahead.

18 COMMISSIONER KRETSCHMER: IP, you are going to
19 be -- you are not going to own any generation, and if
20 your sale is approved, you won't own any transmission.

21 How are you going to ensure that you are
22 going to have sufficient supply in cold winter days if

1 congestion starts mounting up and you have got firm
2 contracts or supply over here and congestion is there
3 and you have got to go over here? How is that going
4 to work? You don't have either one now.

5 MR. SCHUKAR: Well, there's two parts to that, and
6 I think in the conversation you just had with
7 Mr. Naumann, there's the supply and where we contract
8 for supply, and we can either contract in bilateral
9 agreements or we can go to the spot market and
10 wherever we buy from presumably we'll look if there's
11 CRRs that are available to protect us from congestion
12 costs.

13 We will either allocate those or we'll
14 look to paying those in the marketplace, and that will
15 protect us from pricing perspective -- and that hedges
16 us from a price perspective.

17 The other part of the question I hear you
18 asking is how do we insure the liability, and that's
19 kind of a regional question, because what will happen
20 is if there's enough generation available, generation
21 will be dispatched such that we'll get the power to
22 our customers and the question that really occurs is

1 does Illinois Power pay more price-wise for
2 congestion, because the resources are different
3 resources, or will we hedge against that.

4 What happens if there isn't enough
5 generation in the region? And part of what I was
6 trying to address in my comments is that we would have
7 to curtail customers or the transmission provider
8 would curtail customers, and because you can't
9 distinctly say it's only Illinois Power who is short,
10 it may be partially Illinois Power customers. It may
11 be IMEA's, who's in our territory, customers, so it
12 could be several people who are impacted by that if
13 there isn't enough adequate generation resources in
14 the area.

15 COMMISSIONER KRETSCHMER: When you start doing the
16 fuel adjustment clause for a company that doesn't own
17 any generation or any transmission, I wonder how it's
18 going to interfere or add to the work that's necessary
19 to do a fuel adjustment clause to make sure your
20 customers have not been harmed by you becoming just a
21 distribution company. Have you thought about that?

22 MR. SCHUKAR: Yes, I have since I'm on the supply

1 side. We are very concerned with a TGA style of the
2 rate going forward because there's two dynamics to
3 that. One, if you allocate CRRs and you have a TGA
4 style, then there isn't a lot of incentive for me to
5 go sell the stock into the marketplace because then
6 what ends up happening is I sell it to the marketplace
7 and something changes and I lose generation and then
8 my locational price goes up and I get disallowed
9 because I sold in the marketplace. That's not a very
10 good position for me to be in.

11 The other part of this with customers
12 having opportunities to come back to Illinois Power
13 and/or leave Illinois Power, is how are we looked at.
14 If I say that I estimate that 30 percent of our
15 current load leaves and then 50 percent leaves, and I
16 had gone out and contracted for additional generation
17 and CRRs, and I sold them into the marketplace, and I
18 got some of it back, how am I going to be looked at
19 from APGA or fuel adjustment clause-type of mechanism
20 to say was I making a pretty good choice or not, and
21 so I think there's a lot of issues around there.

22 COMMISSIONER KRETSCHMER: I'm sure our staff is

1 looking at that already. Thank you very much.

2 COMMISSIONER HARVILL: If we could, before we go
3 onto other questions, one of you, and I don't care
4 whom it is, could you kind of walk through, from an
5 educational point of view, how LMP and CRRs will
6 function together, Steve, or whoever wants to tackle
7 that.

8 What I'm trying to do is make sure the
9 Commission understands what LMP is, how those prices
10 are set, and what CRRs are, and how they actually
11 function essentially.

12 MR. NAUMANN: Why don't I take a crack then.
13 Anyone who -- I'll try to get it right. I'm sure
14 there are other experts that will correct me.

15 In a way, they are two separate things
16 that work together. CRRs are financial congestion
17 hedges, and what happens in PJM now, and I would
18 anticipate under SMD, is that PJM does an analysis of
19 the system going forward. It says what can the system
20 do. Individual customer come to PJM and they say
21 here's where I have my generation. Here's where I
22 have my load. Here is where I would like my

1 congestion hedges.

2 Now there's some rules to that. You
3 can't have more congestion hedges allocated to you
4 than you have load. That would be hording. PJM takes
5 the wish list, so to speak, runs it through a system
6 analysis to see if it's what's called simultaneously
7 feasible. That's the mathematical word to see
8 that -- the fancy mathematical word to say does it
9 work.

10 If it's simultaneously feasible, everyone
11 who is asked to do these particular CRRs between
12 points will get them allocated. If it's not, there
13 has to be some pro rata cutback, but that's no
14 different than today when people have service denials.

15 The CRR, or in PJM calls an FDR, allows
16 you to receive a payment for congestion between the
17 two points of the CRR, so for ComEd -- let's say ComEd
18 asked for the CRR between Quad Cities and Lombard or
19 way off load sector. You have this book of CRRs.

20 Now in the day-ahead in the real-time
21 market, the generation again is bidded, the RTO solves
22 the security constraints dispatch equation based on

1 those bids and the transmission limitations and comes
2 up with a dispatch that satisfies all those
3 conditions, which, in effect, is what private
4 utilities used to do for their own system, although
5 maybe a lot of people on board kind of just knew that
6 that is the way you dispatch the system.

7 Each dispatch then, based on those bids,
8 ends up with a nodable (sic) locational marginal
9 price. In the absence of congestion, all nodes (sic)
10 would have the same price, a little different for
11 losses.

12 With congestion, you will have a higher
13 price at one end than another end because you would
14 have to run higher cost generators on the constraining
15 side.

16 A perfect example of that is New York
17 City. New York City has older generation, oil-fired
18 generation. Upstate New York has nuclear and coal and
19 you cannot serve old load in New York City with the
20 nuclear coal because there's simply not enough
21 transmission to bring it in, so the prices in New York
22 City are somewhat higher than they are in Albany.

1 What happens is -- and I'm -- there are
2 other people who are far more knowledgeable about the
3 settlement system -- the details of the settlement
4 system can tell you much more than I can, but
5 essentially what happens is when you schedule on a
6 path, you schedule between two points, and there is a
7 charge, the difference in the two LMPs, so let's say
8 the LMP at the point you injected power in was \$20 and
9 point you took the power out was \$30. That has a
10 congestion charge of \$10 that you would have to pay.

11 If you hold a congestion hedge, a CRR for
12 that series of points, you pay the \$10, and as the
13 holder of the CRR, you get the \$10, so effectively you
14 have hedged your congestion.

15 Now in a perfect world you have exactly
16 the right CRRs for every specific point of receipt and
17 point of delivery, but that's what happens. You face
18 congestion, then you have a financial instrument that
19 allows you to essentially receive the congestion
20 payments to hold you as -- to let you hedge the
21 delivered costs of power as close as you can within
22 your ability to hedge and, you know, the fact that a

1 unit tripped and you now have to go out and buy power
2 from somewhere else, there may be congestion. That,
3 in short, is how the LMP works with the CRRs.

4 COMMISSIONER HARVILL: Should or does the FERC
5 envision CRRs reflecting physical constraints on a
6 transmission system or should they I guess is the
7 better question?

8 The point I'm trying to get to is this.
9 If you as Commonwealth Edison -- all CRRS are
10 allocated to you initially between two points and load
11 increases and new generators come on-line and want to
12 serve load on that same path. You, as Commonwealth
13 Edison, hold all of those CRRs for that particular
14 line. There could be a situation where there wouldn't
15 be any CRRs available for that new load to hedge
16 against the LMP.

17 MR. NAUMANN: Well, I think there's two questions,
18 Commissioner Harvill. The first is load growth and
19 the second is load shifting. The easier question --
20 I think they're both easy, but I think the easier
21 question is load shift.

22 The Commission proposed that as load

1 shifts the CRRs go with the load. Now that's a very
2 nice statement, and I think I have heard pretty well
3 support, and I think we all agree that needs a whole
4 lot of flushing out exactly what that means, but we
5 have talked about it with Exelon.

6 We think when you eventually get -- sorry
7 for throwing in another acronym -- ARR, Action
8 Revenue Rights, rather than the actual CRRs, the
9 accounting becomes a lot easier because, to be very
10 crass, it's just money. So that if a customer leaves
11 and 20 percent of the load leaves, they get 20 percent
12 of the Auction Revenue Rights and then they can go in
13 the market with that money and buy the CRRs they want.
14 That's why we think there needs to be a transition to
15 the auction, but you -- we also understand that people
16 need to get experience with the CRRs. It's more
17 difficult when you have CRRs.

18 What we envision, and I think as talked
19 about it at PJM, is there's some release, then there's
20 proposed refiguration on new load based on sources
21 that the load has. It may not be simultaneously
22 feasible. There may have to be adjustments for load

1 growth.

2 There are really two issues. First is
3 you have got to have enough deliverable capacity to
4 serve the load, I mean, otherwise, it doesn't get
5 served. In general, that means there is going to be
6 sufficient transmission to serve the load. As you add
7 transmission to serve load, and I think all of the
8 Illinois utilities have been outstanding in building
9 transmission necessary to serve the load growth.

10 That's not one of our primary
11 responsibilities. You get additional CRRs, because
12 you get additional capacity. You have additional
13 simultaneous feasibility

14 Now could you in theory end up with a
15 situation where you develop a load pocket for a short
16 period of time? You have to operate an old coal-fired
17 generator, sure, but that's where the LMP now starts
18 giving the price signals to correct that, and I would
19 also add that's no different than a utility today
20 faces than if you have load growth in a -- you know,
21 again, I use the New York City example. It's easier.
22 It doesn't pick on any of us. If you have load growth

1 in a constrained area like New York, yes, you are
2 going to have congestion. The price is going to be
3 higher until you build transmission, but, again, as I
4 said, that's a situation we face today until you can
5 build more transmission to bring in the lower cost
6 generation. I don't think this makes anything worse
7 than it is today. I think it makes it visible,
8 whereas before it was invisible n the control area of
9 operations.

10 COMMISSIONER HARVILL: Thanks. Other questions?

11 COMMISSIONER HURLEY: I have nothing.

12 COMMISSIONER HARVILL: I just have one question,
13 actually two questions. I'll go to Illinois Power
14 first.

15 You have stated your intentions to divest
16 your transmission assets to TRANSLink I believe.

17 MR. SCHUKAR: Correct.

18 COMMISSIONER HARVILL: That being the case, any
19 attempts made to migrate PJM to the MISO considering
20 most of TRANSLink and all TRANSLink transmissions is
21 in the MISO or do we even know what's going to happen
22 there?

1 MR. SCHUKAR: Right now, you know, I anticipate
2 we'll stay with the PJM.

3 COMMISSIONER HARVILL: The other thing really isn't
4 a question. When I think of Ameren, I get rather
5 upset just simply because -- not because of the
6 company or what you do, it's because of that banner on
7 every San Francisco Giant home run went over that
8 banner in left field. Could you do me a favor.
9 During next year if you have that banner, could you
10 move it into foul territory for me.

11 (Laughter.)

12 MR. WHITELEY: There's good and bad with
13 advertising. It's who hit the homerun over the
14 banner.

15 COMMISSIONER HARVILL: Thank you very much. If
16 there are no other questions, we are going to break a
17 little earlier. We are going to reconvene at 1:30.

18 COMMISSIONER HURLEY: Commissioner Harvill --

19 COMMISSIONER HARVILL: Yes.

20 COMMISSIONER HURLEY: -- I should point out to you
21 that you did indicate that you were going to allow
22 questions from the audience in the event people out

1 there are wondering if they have could, however, I see
2 a lot of sleepy faces. Maybe it is time to go to
3 lunch.

4 COMMISSIONER HARVILL: In any event, I will make an
5 offer right now if anybody has any questions or
6 comments. I see nobody rushing to the microphone. I
7 think they'd rather have lunch.

8 COMMISSIONER HURLEY: I think a wise move.

9 COMMISSIONER HARVILL: Thank you again for all of
10 our panel members. I appreciate your coming here. We
11 will reconvene at 1:30. We are off the record. Thank
12 you very much.

13 (Whereupon, the above
14 matter was adjourned, to
15 resume at 1:30 p.m.)

16 We are going to go ahead and begin. We
17 are going to go back on the record.

18 This is a reconvened meeting of the
19 Illinois Commerce Commission called as an Electric
20 Policy Meeting to discuss the FERC Standard Market
21 Design.

22 We'll continue on with the agenda, as

1 published, with one exception, and today's panel
2 beginning at 1:30 we have one addition, Jacob
3 Williams, Vice President of Generation Development
4 from Peabody Energy will be added to the agenda, so
5 he'll follow-up in order.

6 Today we have representatives from the
7 generation and marketers sector. I'm just going to
8 read through who is actually going to be making
9 presentations this afternoon. They will go in that
10 order.

11 Representing Exelon Generation Company we
12 have Ms. Regina Carrado -- I hope I am pronouncing it
13 correctly -- representing Edison Mission Energy and
14 Midwest Generation, Reem Fahey; from Constellation
15 NewEnergy, Julie Hextell, and from Calpine Corporation
16 Mr. Vito Stagliano; and from Reliant Energy, Patty
17 Harrell. Of course, Jacob Williams will follow-up at
18 the end.

19 That being said, I'm going to turn things
20 over to Exelon to kick things off and we'll go from
21 there. Thank you very much.

22

1 PRESENTATION

2 BY

3 MS. CARRADO:

4 Good afternoon, everyone. Thank you for
5 this opportunity to speak to you today.

6 CHAIRMAN HARVILL: Could you move the microphone a
7 little closer.

8 MS. CARRADO: Sure. I'm a regulatory specialist
9 with Exelon Generation and I have also spent 15 years
10 in transmission planning, so that's more years than I
11 would like to admit, but here I am today.

12 Exelon Generation is the subsidiary of
13 Exelon Corporation that is responsible for electric
14 generation and wholesale trading. In addition to
15 managing the generation assets, we have
16 the responsibility of providing for energy to meet
17 Exelon's distribution load in both Philadelphia and
18 Chicago through long-term power purchase agreements.

19 Earlier Mr. Naumann summarized some of
20 the key aspects of SMD and provided insight as to why
21 SMD will benefit customers in Illinois. I would like
22 to take this opportunity to elaborate a bit more on

1 Exelon's position in three areas: Number one,
2 resource adequacy; number two, the day-ahead in
3 real-time markets; and, thirdly, market monitoring and
4 mitigation.

5 Moving on to resource adequacy, we
6 believe the SMD proposal have a capacity requirement
7 which includes several positive fundamental features,
8 such as state involvement in setting the reserve
9 requirements, a longer planning horizon to promote
10 resource competition, equal opportunity for both
11 generation and demand-side resource, and a
12 deliverability requirement so resources are
13 deliverable through the transmission system to the
14 load.

15 Nonetheless, as Mr. Naumann and others
16 have elaborated today, we believe that the specific
17 method proposed to determine how LSEs will meet their
18 capacity requirements is unworkable in a region with
19 retail choice. Longer planning horizons for the
20 regions are necessary; however, LSEs
21 inner-region with retail choice do not know in advance
22 of the operating year what load they will be serving.

1 That's kind of been a common theme we have heard
2 today. We know the forecasted load for the region,
3 but we don't know which load each individual LSE will
4 be serving.

5 Exelon believes we have an alternative
6 that will work and we call that the Forward Resource
7 Procurement Method, or FRPM, if you will. Under this
8 method, the IPT acts as an agent in contracting the
9 resources needed for the future planning year via a
10 centralized auction and then charges the LSE in the
11 operating year based on the actual load they are
12 serving. Such a prorated charging mechanism
13 appropriately charges LSEs their fair share of the
14 region's obligation when, and if, customers switch
15 from one LSE to another, thus, this method enables the
16 region to arrange for a committed capacity well in
17 advance of the operating year.

18 As with the FERC proposal, this method
19 uses a planning year sufficiently far enough in the
20 future to allow the entrants to build resources and
21 thereby ensuring liability while preventing exercise
22 of market power and setting resource clearing prices.

1 Also, under this method, resources and LSE owners can
2 still enter into bilateral contracts.

3 Exelon believes that FRPM is a viable
4 market-based model that will best fulfill the vision
5 of FERC resource adequacy requirements in the SMD. It
6 will help ensure that the Midwest has a reliable
7 liquid capacity market that will encourage a new
8 infrastructure. We seek the support of the ICC in
9 promoting -- to petition FERC to adopt the FRPM
10 methodology.

11 Moving on to the day-ahead in the
12 real-time markets, not wanting to put forth the notion
13 that these concepts are simple, they're very
14 complicated, but I would like to think of them in
15 simple terms, and when I think of resource adequacy,
16 to me it's taking care of business to make sure that
17 the reliability needs are met and future loads can be
18 served.

19 My analogy for the day-ahead and
20 real-time market is if you build, they day will
21 come. If you have viable markets that work, you will
22 get new players and new products in that market.

1 As proposed on under SMD, the fundamental
2 elements of the two settlement systems are a
3 day-ahead, bid-based security constraint energy
4 market, and the real-time balancing market that is the
5 least cost constrained dispatch across an entire
6 region.

7 Both PJM and New York ISIS (sic)
8 have operated both day-ahead and real-time markets for
9 a number of years and they have been successful.

10 Exelon supports the ITP running a
11 voluntary day-ahead market with the design that
12 encourages market participant choices. A
13 well-rounded energy market, which is the hallmark of
14 SMD, consists of bilateral contracts, the ability to
15 self-schedule, and also to lean on centrally
16 administered LMP markets with the ability to settle at
17 either a day-ahead or real-time prices.

18 Now that's a mouthful, but essentially
19 generators and load serving entities are provided with
20 many options to procure energy and can make the right
21 economic choices based on their needs and risk
22 profiles. These choices enable load serving entities

1 to opt out of the ITP central markets by
2 self-providing or by engaging in bilateral
3 transactions.

4 When the PJM market was first instituted,
5 there was only a real-time spot market. Although it
6 was very successful, market participants wanted a way
7 to hedge against volatile real-time prices. The
8 day-ahead market allows market participants to lock in
9 energy prices based on the day-ahead locational
10 marginal price values.

11 For LSEs needing to purchase energy from
12 the central market, they can and are incented to bid
13 on their next day forecasted load needs to the
14 day-ahead market. Imbalance is treated and paid for
15 because deviations from the day-ahead market are
16 settled at the real-time prices.

17 One final comment regarding day-ahead
18 market that I wanted to explain was that although this
19 is a voluntary market, there is a hook to resource
20 adequacy, and it's a very important hook.

21 Resources that have been committed to the
22 region and are designated as regional capacity

1 resources must either bid into the day-ahead market or
2 be available self-schedule.

3 Even if regional capacity resources are
4 not scheduled to run in the day-ahead market, the ITP
5 can call on the unit in the operating day to run to
6 meet energy needs.

7 If the resource is running but the energy
8 is being sold off system, if that resource is a
9 designated capacity resource, the ITP has recall
10 rights on that energy and can recall that external
11 cell to serve the local needs of the region.

12 Moving on to market monitoring and
13 mitigation, the best thing I can come up with on that
14 was that big daddy's watching

15 A functioning competitive wholesale
16 market must have clear market rules and a
17 well-defined market monitoring function. We believe
18 that a competitive wholesale market will benefit
19 customers. To achieve that benefit, every
20 stakeholder, the regulators, consumers, and investment
21 community, and the wholesale resale participants
22 themselves must have complete confidence that the

1 market it is functioning efficiently and in an open
2 nondiscriminatory
3 manner.

4 We feel strongly that the market monitors
5 should monitor the ITP management, actions of
6 transmission providers, NITCs, and behaviors of load
7 and supply participants.

8 The market monitors should deal with
9 harmful behaviors by attempting to achieve settlement
10 and/or reporting the behavior to appropriate entities
11 for remedial action. The market monitor should
12 identify market flaws and work with the RTO and
13 stakeholders to find a solution.

14 The MMU should not have enforcement or
15 penalty authority. We believe that FERC should have
16 that authority. FERC should oversee the MMU and
17 establish due process procedures such as rulemaking
18 and enforcement proceedings. The MMU should not
19 monitor the ITP and market participants to ensure
20 compliance with rules. FERC establishes and practices
21 the ITP develops.

22 We believe that for the most part market

1 monitors in existing ISOs are performing their roles
2 appropriately; however, improvements would enhance the
3 competitive environment.

4 Current challenges facing market
5 participants, such as Exelon, are the lack of
6 consistency in defining and measuring market power,
7 the lack of consistency across regions with respect to
8 mitigation -- for example, how do you define economic
9 withholdings? How do you define physical
10 withholding? -- the lack of ability when there is
11 mitigation to recover both fixed and variable costs,
12 the price you are mitigated to needs to be set at the
13 right levels so a generator is assured that it can
14 recover its costs, and the lack of clearly defined and
15 appropriate roles for the MMU.

16 The MMU should not attempt to design new
17 markets. Unilaterally imposed rule changes were
18 performed in enforcement activity.

19 The good news is that there are several
20 initiatives underway to address these varying across
21 the regions in these challenges and we are actively
22 participating in them.

1 In conclusion, regarding market
2 monitoring, I would like to emphasize that not all
3 violations of market rules are equally harmful.
4 We have categorized them into three areas: First
5 there are mistakes due to lack of training, fat
6 fingers, what have you.

7 Secondly, there is exploiting loopholes
8 and creating significant adverse impact on the market.

9 Thirdly, there are clear and blatant
10 violations.

11 We believe that the MMU should identify
12 the behavior and determine the category of the
13 violation and react differently depending upon the
14 level of infractions.

15 Exelon has significant experience working
16 with competitive generation and distribution load
17 commitments in an organized wholesale market structure
18 and in a region with retail choice.

19 We enthusiastically support FERC's SRD
20 initiative. We hope that the ICC will agree with our
21 positions, especially on the important issues of
22 resource adequacy methodology, standard day-ahead

1 market and real-time markets, and the role for
2 effective market monitoring and mitigation.

3 ICC comments to FERC when these issues
4 are likely to be given substantial weight by FERC as
5 they consider how to have draft their final rule on
6 SMD.

7 Thank you very much and I look forward to
8 your questions.

9 CHAIRMAN HARVILL: Thank you very much.

10 Next we'll hear from Reem Fahey from
11 Edison Mission Energy and Midwest Generation.

12 PRESENTATION

13 BY

14 MS. FAHEY:

15 Good afternoon, Chairman Harvill. Thank
16 you for the opportunity to participant in this
17 important discussion before the Commission. I'm Reem
18 Fahey. I'm the Director for Market Policy for Edison
19 Mission Energy, which is the parent company of Midwest
20 Generation.

21 Midwest Generation is a Chicago-based
22 company, which owns and operates about 9400 megawatts

1 of fossil fuel capacity in Illinois, which was
2 acquired from Commonwealth Edison in December of 1999.

3 Exelon Generation, which purchases power
4 for ComEd, has opted to regain 4700 megawatts of this
5 power under the Power Purchase Agreements for 2003 and
6 has released the remainder from contract.

7 Edison Energy and its subsidiary, Midwest
8 Generation, generally supports and endorses FERC's
9 Standard Market design as the initiative.

10 The featured proposal that's related to
11 the structural design of competitive wholesale markets
12 are well-founded and a significant step in the right
13 direction.

14 EME has provided detailed comments
15 addressing specific issues requested by the Illinois
16 Commerce Commission. These comments are provided in
17 my handout, however, this afternoon I would like to
18 focus on three main topics: Practical implications of
19 first Standard Market Design for the
20 State of Illinois, resource adequacy, and transmission
21 pricing.

22 First, in regard to the practical

1 implications of FERC's Standard Market Design for the
2 State of Illinois, the State of Illinois requirement
3 for Illinois utilities to
4 participate in an ISO as part of the enactment of the
5 Illinois Restructuring Act, Illinois potentially can
6 be well on its way to complying with FERC's SMD
7 initiative. This, of course, can only be achieved if
8 the Illinois utilities fulfill their announced
9 intentions to join either PJM or the Midwest ISO.

10 PJM is already fundamentally compliant
11 with the main aspects of the FERC Standard Market
12 Design. As a matter of fact, FERC used the PJM market
13 design as its template and blueprint in their proposed
14 rulemaking.

15 In addition, the Midwest ISO will also be
16 fundamentally compliant, given that its market
17 structure is a replica of PJM's successful market;
18 however, none of the competitive benefits envisioned
19 by both the Illinois Restructuring Act and FERC's
20 Standard Market Design can be realized without the
21 Illinois utilities' prompt participation in PJM and
22 the Midwest ISO.

1 We urge the ICC to remain focused on that
2 specific task. Specifically, we urge the Illinois
3 Commerce Commission to work with FERC to ensure that
4 Illinois utilities comply with the FERC's July 31st
5 order as follows: Join either the Midwest ISO or
6 PJM by yearend; be fully integrated in the energy
7 market by year ending 2003; eliminate rate-pancaking
8 between MISO and PJM; and, finally, creating a single
9 common energy market between
10 PJM and the Midwest ISO.

11 If this is accomplished both FERC's
12 Standard Market Design initiative and the ICC's
13 objective of creating a successful wholesale and
14 retail energy market, as envisioned by the Illinois
15 Restructuring Act, will certainly be achieved within
16 the State of Illinois.

17 It is imperative that the ICC not allow
18 FERC's Standard Market Design initiative in any way to
19 hinder or delay ongoing effort of both PJM and the
20 Midwest ISO in integrating the Illinois utilities in
21 their respective RTO choices.

22 My next set of remarks are in regard to

1 resource adequacy. We strongly support the Standard
2 Market Design components of FERC's plan, particularly
3 given that FERC's proposal to implement bid-cap of a
4 thousand dollars per megawatthour and potentially
5 mitigate real-time prices during system constraints,
6 capacity payments to those generators become a
7 critical aspect of ensuring that generation owners
8 have the opportunity to recover their fixed cost and
9 sustain their investments.

10 While generally supporting FERC's
11 resource adequacy proposal, EME believes that several
12 specific aspects of the proposal must be changed in
13 order for it to achieve its purposes.

14 First, the FERC believes that bilateral
15 power supply contracts need not be unit specific but
16 should be allowed to rely on a system portfolio of
17 physical resources.

18 EME also believes that in order to
19 satisfy FERC's resource adequacy requirements all
20 existing and future bilateral power supply contracts
21 that rely on system resources should be certified that
22 these resources are physical

1 EME also believes that the transmission
2 provider, or RTO, should run a centralized capacity
3 auction. The auction will be used to procure
4 capacity for the deficient Load-Service Entities that
5 fail to meet their resource obligation in the
6 bilateral market.

7 For states with retail choice, including
8 Illinois, the capacity auction will allow retail
9 suppliers to reconfigure their offers to buy and sell
10 in shorter-term markets. A auction will facilitate
11 retail switching and resource deratings.

12 Second, FERC's proposed penalties for
13 Load-Serving Entities not in noncompliance with the
14 long-term resource requirement are unrealistically low
15 and bear no relationship to the Load-Serving Entities'
16 avoided cost of compliance. Applying penalty only if
17 an emergency condition occurs and reliability is
18 already compromised will encourage free riders rather
19 than ensuring adequate supply.

20 In addition, FERC's proposal to further
21 curtail in real-time the Load-Serving Entities that
22 are short could not be carried out in a retail choice

1 environment given that multiple Load-Serving Entities
2 can be on the same circuit is the same point that
3 Mr. Naumann made this morning as well.

4 Inadequate penalties will not achieve the
5 objectives of inducing the Load-Service Entities to
6 make the necessary long-term supply arrangements for
7 the simple reason it will be far cheaper to pay the
8 penalties than to make long-term commitments for the
9 necessary resources.

10 Third, FERC has not established how the
11 other resource adequacy requirements will be
12 implemented in states with retail competition programs
13 because load in these states can jump back and forth
14 between utility retail service provider, uncertainty
15 is created with respect to the supply and cost
16 responsibilities of all the Load-Serving Entities.

17 To ensure adequate generation supplies,
18 Edison Mission supports FERC's proposal that resource
19 adequacy requirements be applied to all Load-Serving
20 Entities.

21 My last set of commitments are related to
22 transmission pricing and congestion management. EMC

1 supports the aspect of the SMD proposal to eliminate
2 rate-pancaking between ITPs, which will increase the
3 size and reach of competitive markets for generation
4 to the substantial benefit of both suppliers and
5 purchasers or energy. This is especially important
6 for the State of Illinois which will be split into two
7 RTOs.

8 Elimination of rate-pancaking between
9 PJM and Midwest ISO is critical in assuring generation
10 located in the northern or southern part of the state
11 can economically access the load in the other part of
12 the state without being assessed multiple transmission
13 charges.

14 Resolution of the inter-RTO rates between
15 PJM and Midwest ISO is fundamental to establishing an
16 efficient energy market within the State of Illinois;
17 otherwise, it would be more economic for generation in
18 the northern part of the state than it will be located
19 in PJM to serve load within Ohio and Pennsylvania than
20 to serve load within the southern part of the state
21 that would be located within the Midwest ISO.

22 EME urges the Commission to fully

1 participate in the FERC-initiated investigation and
2 settlement conference, pursuant to Section 206 of the
3 Federal Power Act, with respect to the rates for
4 through-and-out service under Midwest ISO and
5 PJM tariffs.

6 This ongoing proceeding is far more
7 important to all the electric customers within the
8 State of Illinois than a FERC Standard Market Design
9 Notice of Proposed Rulemaking, especially given the
10 expedited nature of the proceeding -- this is suppose
11 to be determined by FERC by the end of February of
12 2003 -- as compared to FERC's repeated postponement
13 of the implementation deadline of the Standard Market
14 Design.

15 We support the concept of Locational
16 Marginal Pricing, LPM, which is a central element of
17 the eastern ISO markets on which the SMP is a model.

18 EME has expensive experience with LMP as
19 a participant in the PMJ market through the ownership
20 of the Homer City, Pennsylvania, Generation Station.

21 EME is pleased that FERC has mandated use
22 of LPM, given that experience has demonstrated that it

1 is the nation's most robust and reliable congestion
2 management system. This is inappropriate because it
3 respects the physical limitations of both generation
4 and transmission assets.

5 EME also supports the Standard Market
6 Design Proposal that transmission access rights be
7 financial in nature, but not physical, and that
8 Congestion Review Rights be used to ensure fair and
9 efficient use of the grid and to allow hedging of
10 congestion cost risk.

11 In conclusion, I would like to reiterate
12 that first, and foremost, Edison Mission Energy and
13 Midwest Generation urge the Illinois Commerce
14 Commission to remain focused on the critical task of
15 integrating the Illinois utilities in their respective
16 RTO choices.

17 It is imperative that the Illinois
18 utilities participate in these markets and it is
19 imperative that the ICC not allow the FERC Standard
20 Market Design initiative in any way to hinder or delay
21 the ongoing efforts of both PJM and Midwest ISO.

22 Thank you again for the opportunity to

1 participate in today's meeting. I'll be available for
2 questions.

3 COMMISSIONER HARVILL: Thank you.

4 Next we'll hear from Constellation
5 NewEnergy.

6 PRESENTATION

7 BY

8 MS. HEXTELL:

9 That's me. Thank you for an inviting me
10 to participate today. It is a pleasure to share with
11 my colleagues and hear so many details about how to
12 make the FERC NOPR work for Illinois.

13 Let me just give a little background
14 about Constellation NewEnergy. NewEnergy has been one
15 of the retail electric supplier in Illinois since the
16 market opened and NewEnergy has also been active in
17 virtually every other deregulated marketplace in the
18 United States since 1995, so we have offices in
19 California, Texas, Ohio, Philadelphia, Boston, which
20 it serves all the New England states, and New York,
21 and New Jersey. I think that's it, and
22 we recently acquired Constellation Energy Group,

1 which is a company that owns a wholesale trading group
2 that trades typically about 12,000 megawatts of
3 generation. They own generation plants, including
4 nuclear, and they also own Baltimore Gas and Electric,
5 which is the oldest public utility in the United
6 States. We're very proud of that.

7 So Constellation has a very evolved
8 consideration of what the impact of FERC will be on
9 the electric market because they represent generators,
10 wholesale marketers, retail marketers, and utilities,
11 and I have prepared some comments, which are available
12 outside, but I think what probably if I were sitting
13 in your seats, what I would be interested in hearing
14 about is what's the impact of the FERC on retail
15 competition in the Illinois, and you have surely heard
16 from other people this morning about different tiny
17 little aspects, but I think if you step back, there
18 really are three words or three focuses of what -- how
19 the NOPR can benefit Illinois.

20 Constellation NewEnergy strongly supports
21 the NOPR. There's certain things that need to be
22 tweaked and they're really kind of detailed, but when

1 we talked to our customers, I'm sure, with the
2 exception of the new chairman -- the Commissioners
3 have heard sort of repeated messages that we have:
4 What's important for the retail marketplace to succeed
5 is transparency, regulatory certainty, and some level
6 of flexibility that allows the wholesale market and
7 retail market to interplay?

8 Allowing the NOPR to proceed and create a
9 Standard Market Design across the utility service
10 territories of the United States will enable some of
11 that knowledge to become reality because what you have
12 is a level of regulatory certainty that, as Reem was
13 describing, Illinois is a perfect example of what we
14 don't have.

15 We have half of the state that is
16 choosing to participate in one retail transmission
17 organization and another half of the state that's
18 choosing to participate in another one, and what you
19 will have as a result is it's cheaper to move power
20 from Chicago to Ohio than it is from Chicago to
21 Decatur, let's say. That doesn't seem to make a lot
22 of intuitive sense, and I'm sure we'll hear some more

1 from other people about that.

2 Just focusing on retail customers, what
3 they want to do is understand where do I get the
4 cheapest power? Why can't I buy power? Why can't I
5 buy power from plants in Chicago to serve me in
6 Decatur and vice versa?

7 What the NOPR will do is eliminate all
8 those problems that are very complicated to explain.
9 It will say, okay, we are going to set up this market,
10 which everyone is going to operate in materially the
11 same way.

12 As a result of that, what I think we'll
13 see, what we have seen in other parts of our company
14 that operate in areas of the country that have RTOs
15 like in California, and in PJM, and in NEPO, and ISO,
16 is that you create a set of rules where not one local
17 distribution company has the ability to overinput.

18 So you have things like transparency and
19 wholesale trading and it's easier to go on out and
20 find how much does a megawatt of electricity cost and
21 consistently and get an answer that's pretty similar.

22 That's difficult to do right now in

1 Illinois, because wholesale trading is limited. There
2 are a limited number of parties and it depends on who
3 you ask. The answer will be different sometimes from
4 hour to hour and usually from day to day.

5 So creating one set of rules will allow
6 customers to understand what are they purchasing, and
7 where -- what's the best way to get it, and what's
8 fair in the marketplace.

9 It sort of opens up -- I remember Mario
10 did a presentation last year, Mario Porcus (phonetic)
11 from our office, held up a black box and then he
12 talked about this is what regional transmission
13 organizations are for a lot of people who are deeply
14 involved in it.

15 To a certain extent, supporting NOPR and
16 the idea of creating one set of rules and one Standard
17 Market Design will eliminate a lot of the mystery
18 around the black box, because you'll have one set of
19 rules that basically everyone has to play by.

20 The resulting impact on the way that
21 people trade power, and the way that the trades are
22 reported, and how transparent, that data will be

1 reported every day. There's hourly pricing as this is
2 in PJM.

3 For example, that will allow customers to
4 make decisions about how to select that power and will
5 also provide incentive presumably for generators to go
6 where power is necessary and build their plants there.

7 So that's -- let's see, transparency,
8 certainty, regulatory certainty, that's the other
9 thing. Coming up with rules at the FERC level, that
10 eliminates some of the barriers what -- you know, it's
11 interesting when you hear electrical engineers talking
12 about what the electric network is in the United
13 States. It's this enormous motor.

14 Basically being a history major, I can't
15 go to further into understanding that, but it's true
16 that the physical characteristics of the network in
17 this country are such that you theoretically could
18 make power move across, then the rules that each state
19 creates shouldn't have an impact on that or should
20 have a nominal impact of that.

21 Truly what we want is an open market in
22 electricity. The NOPR will get us there because it

1 will take some of the -- this is my state and I'm
2 protecting it away from that process, so that's the
3 regulatory certainty.

4 I think that's my three points:
5 Transparency, certainty, and what was the other one?

6 (Laughter.)

7 That's it. So thank you for the chance
8 to come and I'll look forward to hearing your
9 questions later.

10 CHAIRMAN HARVILL: Thank you. We are going to go
11 onto Mr. Stagliano of Calpine Corporation.

12 PRESENTATION

13 BY

14 MR. STAGLIANO:

15 Thank you, sir. I appreciate the
16 opportunity to be here. I represent the largest
17 merchant generator in an industry that has seen a
18 deep crisis. You may, in fact, not survive our
19 current turmoil, which is due both to gain emphasis on
20 behavior and regulation under which we operate.

21 It is interesting to me that for the
22 third time in six years that the FERC has found it

1 necessary to issue an order to address what is the
2 structural problem that is at the core of the industry
3 disease and that problem is in antidiscriminatory
4 noncompetitive behavior on the part of transmission
5 owners. That is the core legal issue that has sparked
6 Order 888, Order 2000, and this proposed SMD.

7 It is equally true that the transmission
8 owners who behave in the way that is required to
9 redress with three separate orders are also
10 overwhelmingly vertically-integrated utilities.

11 It is clear from the experience in the
12 United States, and elsewhere, and from the analytical
13 results that have been accumulating over the last 10
14 years that unless there is a level playing field, an
15 access to a transmission grid, it is not possible to
16 construct a competitive wholesale generating sector.

17 The fact of the matter is that
18 transmission access and nondiscriminatory transmission
19 access is not a discriminatory power on the part of
20 the FERC. It is a right within the law, and although
21 I am not a lawyer, I can tell you that I know that
22 there is a right in the law, because I wrote that law

1 and spent four years defending it, and the fact of
2 that matter is that it is still impossible to believe
3 that ten years after that law was written as a statute
4 we have large sections of the country that still
5 operate under one monopoly franchises. We are back to
6 the Artaiio (phonetic) decision where monopolists can
7 still behave like a monopolist, even though there have
8 been laws and regulations passed in order to break
9 that power.

10 To me and to my company, it cannot be
11 constructed at wholesale market for generation and for
12 power until and unless vertically-integrated utilities
13 cease control over their transmission access and over
14 their dispatch powers to an independent third party.
15 It's only through that break of function that we will
16 be able to construct the wholesale generating sector
17 that we wish to have.

18 I would say further that without that
19 wholesale generating sector it's not possible to
20 construct a retail competitive sector, at least not as
21 far as most of the analytical consensus that I know of
22 is required, so whatever one may think about the

1 Standard Market Design proposed rule, which is
2 lengthy, and verbose, and probably overreaching, the
3 fact of the matter remains that its aim is to rectify
4 a condition that's eluded the FERC for at least six
5 years, and probably ten.

6 How that happens for the moment is a
7 matter of conjecture. We have the country divided in
8 regions that have experimented with a form of Standard
9 Market Design, although that still remains a work in
10 progress, the PJM market is still different than the
11 New York ISO market. It's still different than New
12 York ISO market and all markets are different than the
13 California market, and so whether or not we are going
14 to be able to achieve some uniformity in terms of who
15 manages the grids and who administers the market
16 remains still an elusive goal both for the FERC and
17 for the states.

18 As a company whose entire financial and
19 business risk is born by shareholders and has no
20 connection to ratepayers, I can tell you that we would
21 rather not have seen the apparent battle over
22 jurisdiction that's emerged between the FERC and the

1 states as a result of the issuance of this order.

2 That battle bears no good for most of us
3 small market players, and it is with the greatest
4 fervent hope that I would urge the Commission, who I
5 think already has acted in the best interest of public
6 policy, not to engage in that war that seems to have
7 separated those who believe that we are headed toward
8 a competitive regime for the electric sector and those
9 who believe that we must somehow return to less
10 centuries cost of service regulation.

11 In my old age I did not believe that I
12 would hear a preference on the part of otherwise
13 responsible and respectable state regulators that you
14 should give preference for a return to cost-of-service
15 regulation, and even in states that have preferred to
16 retain their monopoly approach that they seem to be
17 satisfied with, even in those states, that right of
18 access to the transmission grid is undeniable and they
19 also will have to abide by that law in one form or
20 another.

21 So it is with some gravity that I hope
22 that the Illinois Commerce Commission, which has

1 always led in this issue, will be a voice for
2 enlightenment on this issue.

3 I think that the FERC has proven itself
4 capable of being adaptable to being charitable in
5 implementing what it aims to do. The orders recently
6 issued in regard to the Southeast Trans ISO that West
7 Connect ISO, and RTO West all indicate a willingness
8 and an ability to be very flexible in what principles
9 within the SMD ought to be applied and adopted to
10 local regions. That is both good and bad because it
11 could be either the FERC is reacting merely to the
12 political fire under which it is operating for the
13 moment rather than seeking the best public policy
14 available to it; nevertheless, regional differences
15 are going to continue to exist and they need to be
16 brought into the equation and the only way they can be
17 brought into the equation s in a wise and reasonable
18 way is to the engagement of the state commission.

19 COMMISSIONER HARVILL: Thank you.

20 Next we'll hear from Patty Harrell of
21 Reliant Energy.

22

1 PRESENTATION

2 BY

3 MS. HARRELL:

4 Good afternoon. My name is Patty Harrell
5 and I'm with Reliant Energy, and it is really my
6 pleasure to participate in the dialogue of the
7 proposed rule-making that FERC has issue.

8 For those of you who are not familiar
9 with Reliant Energy, I just want to give you a brief
10 bit of background exactly who we are. Of this month,
11 October 2002, Reliant is a newly-formed Houston-based
12 company. You say, why do you say newly-formed? I've
13 heard that name before. Well, Reliant has just
14 recently separated into two brand new companies. One
15 of the new companies is known as CenterPoint, and
16 CenterPoint consist of all the generation we formerly
17 held in Texas, as well as both gas and electric
18 transmission and distribution utilities across the
19 country.

20 The new -- the other new company, which
21 retained the name Reliant Energy, which is whom I
22 represent today, consist of 21,000 megawatts of

1 generation across the country of which about 1275
2 megawatts are right here in Illinois.

3 In addition, we also have 3500 megawatts
4 in Europe and first option to purchase the 14,000
5 megawatts that are currently owned by CenterPoint in
6 Texas, so that's a quick summary about Reliant Energy.

7 With respect to the topic at hand today,
8 we filed a substantial binder full of information.
9 This is what it looks like, for those of you have who
10 even seen it, and this contains our thoughts on a
11 variety of a topics addressed in this proposed
12 rule-making. Because of the size, we did not bring 75
13 copies with us today, but we would be happy to provide
14 a copy to anybody who would like to see this up close
15 and personal. That's not a problem. Just let us know.
16 Because of the size of the binder, let me also tell
17 you a little bit about its construction, how it came
18 together.

19 Prior to the issuance of the NOPR, we
20 developed a variety of policy positions, if you will,
21 on different topics that are addressed in the NOPR, so
22 we prepared a White Paper or each topic, we prepared a

1 question-and-answer matrix, as well as
2 a one-page summary, and you'll find all three
3 of those documents behind each tab in this binder.

4 In addition to that, subsequent to the
5 NOPR, it really behooves us to go back and compare our
6 policy position with what was in the NOPR, so there's
7 a fourth item in there that is the result of our
8 comparing and contrast exercise with our position and
9 what's in the NOPR.

10 Again, I don't want to walk through the
11 binder today, because it is a bit voluminous, so I
12 want to give you an extremely high level of review of
13 what you will find in a very condensed fashion here.

14 First of all, FERC said something to
15 provide a number of positive steps that would provide
16 much needed certainty and stability for all market
17 participants. This objective is on target with
18 exactly what is needed in this industry at this point
19 in time.

20 While the NOPR is a major move in the
21 right direction, it's admittedly not yet perfect so
22 Reliant Energy is committed to aggressively work with

1 all parties to make it better.

2 From the perspective of Reliant Energy,
3 there are three things that stand out as being the
4 most important in the SMD.

5 The first topic is resource adequacy.
6 We believe that the FERC is right on the mark in
7 requiring that resource adequacy be addressed in a
8 sufficiently core fashion; however, FERC relies
9 heavily on penalties as incentive mechanisms take
10 part, encouraging the as buyers of the market to
11 procure adequate capacity. This is a point where
12 improvement is needed because penalties won't keep
13 the lights on as well as steel in the ground.

14 The second issue that jumps out at us in
15 the SMD relates to price and mitigation. California
16 has taught us a lesson that you should not rely on
17 after the fact mechanisms for mitigating market
18 prices. It's absolutely critical that markets have
19 price certainty, once the market has been run, it's
20 too late to unwind all the sales from all the
21 purchases; therefore, any market price mitigation
22 needs to be applied.

1 One improvement needed in the FERC SMD is
2 to make use of an automated mitigation procedure not
3 just an option but make it a requirement and anyone
4 who passes the automated mitigation procedure test is
5 assured that the price awarded in that market will not
6 be secondguess one year, two years or some point down
7 the road in the future.

8 The third issue, and the last issue that
9 I'll address immediately here that jumps out at us in
10 the MSD relate to market monitoring. FERC's MSD did
11 not specify the details exactly how the market will be
12 monitored. The market needs to not only monitor for
13 supplier behavior but also behavior of buyers and,
14 equally important, the behavior of the operator of the
15 market, the ITP.

16 In addition, measurements of market
17 performance by the market monitor need to be based on
18 realistic price expectation.

19 At this point, I want to conclude my high
20 level overview of the voluminous binder and I would
21 look forward to any of your questions.

22 COMMISSIONER HARVILL: Thank you. Thank you. I

1 appreciate your comments here today.

2 Finally, our late addition to the panel
3 we have Jacob Williams from Peabody Energy.

4 PRESENTATION

5 BY

6 MR. WILLIAMS:

7 Thank you very much for making an
8 accommodation for us to address the group here.

9 For those of you who don't know, Peabody
10 Energy is the world's largest coal company in the
11 U.S. electric market. Ninety-nine percent of all the
12 electricity in the United States is derived from coal
13 that Peabody mines. We have a rather large stake in
14 the electricity market in the U.S.

15 I think of it it another way, all the
16 utilities in the State of Illinois and many of the
17 other generating companies here represented all buy
18 coal from Peabody in some form or fashion. Coal
19 supplies over 50 percent of all the electricity in the
20 United States and is the reason we have low cost
21 electricity in the United States.

22 Peabody's interest in standard market is

1 design --

2 COMMISSIONER HURLEY: What did you just say?

3 MR. WILLIAMS: Coal supplies over 50 percent of
4 all the electricity in the United States. That is the
5 reason we have low cost electricity in the United
6 States. I would be happy to give you the documents to
7 support that, but it's a very clear relationship.

8 COMMISSIONER HURLEY: How long are they?

9 MR. WILLIAMS: I have one slide that I'll show you
10 afterwards that's a very clear relationship.

11 COMMISSIONER HURLEY: I'm just trying to add a
12 little levity. I see eyes closing. I'm jealous
13 because I can't do it.

14 MR. WILLIAMS: Peabody's interest is a few-fold.
15 First of all, we are developing two 1500 megawatt -- a
16 mouthful -- projects in the middle part of the
17 country, one right in the State of Illinois 40 miles
18 southeast of St. Louis in the heart of the Southern
19 Illinois coal field. The project's name is the
20 Prairie State Generation.

21 The second is a project in western
22 Kentucky, appropriately named the Thoroughbred

1 Generating Station, similar size project, again in the
2 coal fields. Both of these represent both a very low
3 cost resource going forward and also employing about
4 455 people long-term and construction averaging 1500
5 construction jobs over
6 a four-year period, a major economic impact both in
7 the development and in the construction, as well as
8 the operation.

9 Think about it another way, they are
10 the two largest green field coal plants built in the
11 United States in the last 20 years. Think about it.
12 We have lived off excess coal and nuclear and
13 transmission for the last 20 years and essentially
14 haven't built a baseload, now all of a sudden we're
15 starting to deal with the issue of building major
16 transmission and building baseload facilities that
17 require major transmission, so these market rules that
18 are coming into place are coming into place in a very
19 interesting time in the energy industry.
20 Just our project alone in Illinois will have over \$3
21 billion economic impact in the State of Illinois, not
22 a trivial project to the state.

1 In order to develop these kinds of major
2 capital infrastructure projects and provide low cost
3 electricity, you need transmission to make it happen.
4 You have to have transmission to get that built in
5 some form or fashion. FERC's SMD is a step in the
6 right direction in terms of making a marketplace that
7 will allow some baseload very capital-incentive, very
8 long lead time projects that actually get built
9 without the uncertainty in the marketplace would just
10 kill a project like we are talking about.

11 FERC's goal is to develop a vibrant
12 wholesale market which will provide both reliable and,
13 more importantly, low cost electricity to the
14 customers, not only reliable low cost, and its goal is
15 also to make sure, to the best extent, possible
16 mitigate market power and to allow a diverse fuel
17 supply to continue to meet the generation going
18 forward.

19 If we don't do that, we could be in
20 a situation where we can only put gas units near load
21 because transmission can't get built, because they
22 can't get financed, so that's the way we have headed

1 over the last 15 years.

2 We also need to expand our underinvested
3 transmission system. We have not expanded the
4 transmission system in 20 years in the United States
5 in any meaningful way. FERC is trying to treat two
6 noble goals. And while it's in great detail, the SMD,
7 you can get into all the minutia and everyone's been
8 through that. We clearly support it.

9 There are a few issues out there that
10 need to be addressed though. First is how do you
11 incent the expansion of transmission system when it is
12 going to reduce market prices to customers? How do
13 you insnet the transmission providers to do that?
14 It's a tough problem today, because they aren't
15 necessarily incented.

16 In fact, if you are a generation owner
17 and you expand your transmission system in that area,
18 you may be lowering the market price for power for
19 your generators, which reduces your stock value if you
20 are on the MAPP, so there's a bit of a concern there.

21 The added dilemma is that -- that when
22 you build a major transmission line to reduce the LMP

1 differential between two places, once you put that
2 facility in place, the capacity revenue right value
3 goes down to the minute you put that facility in place
4 you have got no revenue to capture the value you just
5 created by lowering market prices on the other end.
6 That's a part of SMD that does not solve that piece.

7 What SMD does do, which is very noble, is
8 it says through LMP pricing, you'll see parts
9 differential between Point A and Point B. You know
10 what the volume is of solving that problem will be.
11 Now how do I invest and capture the value of that or
12 at least pass it on to customers? It's hard to do
13 because I can't buy those future values going forward.
14 I only know there's a price differential today and it
15 may have existed for many years, but I can't actually
16 capture it. That's an area that people leave FERC in
17 probably to the extent -- actually legislation is
18 going to be required to start what many have called a
19 National Energy Bottleneck. We are not sure SMD
20 actually solved that problem. It only gets us a step
21 in the right direction.

22 And, finally, you think about it. We

1 have got projects that are \$2 billion kind of
2 projects. We are putting a hundred million in one
3 project and 200 million in another project into the
4 transmission system in that area. Just to get not
5 only our project tied in, but essentially solve the
6 National Energy Bottlenecks that have been there for
7 20 years.

8 It's hard for us to capture the value we
9 create by lowering prices to customers on the other
10 end of the line. It's very different than any gas
11 unit where a gas unit -- your gas unit peaking load,
12 but you are not there hour by hour lowering prices. A
13 baseload coal plant is a very different animal and it
14 has a very different impact on the system.

15 And, finally, you think about the timing,
16 and this is the other concern we have. You're talking
17 about a project that takes five and six years to build
18 and we generally need to build baseload plant in the
19 U.S. for the first time in 20 years. If it takes us
20 two or three years to resolve how this transmission
21 market's going to work so that then we can go ahead
22 and start building power plants, we are eight years

1 down the road before some of the major baseload plants
2 can't get built.

3 Think of it another way. If we are
4 working with customers, they may be only as far as 200
5 miles away from the plant, but they can't get a firm
6 right to get power out of this major
7 capital-incentive plant. How are they going to be
8 able to commit to it?

9 We need to move this along -- this
10 process along so that, in fact, there's some security,
11 some certainty as to how the transmission system
12 operates. Their rights are out, and they can procure
13 themselves. In fact, they can get access to the new
14 baseload unit that will be needed in this country.

15 So with that, I thank you and will be
16 open to any questions.

17 COMMISSIONER HARVILL: Thank you.

18 Are there questions?

19 COMMISSIONER HURLEY: Well, let me make a
20 compelling argument, Mr. Jacob, but let me ask you
21 this. Why should I, as a state commission who is
22 responsible for sending a message to the FERC, why

1 should I care about what you are arguing?

2 MR. WILLIAMS: Well, two-fold, and I'm going to
3 pick the State of Illinois, since that's where we are
4 at, and I'll also --

5 COMMISSIONER HURLEY: That's what I'm suppose to
6 care about, so I'm told.

7 MR. WILLIAMS: Well, first of all, the baseload
8 resources are the things that are going to insulate
9 the state from volatility and fuel prices on natural
10 gas -- if the natural gas prices goes up, and we have
11 gone further and further into natural gas flow, we
12 have no insulation from that, unless some more
13 baseload resource. It's a way of protecting the
14 consumers if the State of Illinois from price
15 volatility to other fuels.

16 Secondly -- and this is the bigger
17 picture -- for the State of Illinois, the State of
18 Illinois has a great economic incentive to use the
19 energy resources it has at its fingertips, even if it
20 means exporting some of that to other states, because
21 the job creation, the tax base and all of that to go
22 into those communities can be a very large sum, a very

1 great impact into the communities and transmission
2 doesn't stop at the state borders. And by creating
3 this market, you can move the coal that is mined in
4 and then is turned into electricity in this state.
5 You can move it into other states to the benefit of
6 the State of Illinois and its taxpayers who, in my
7 mind, are also its customers.

8 COMMISSIONER HURLEY: Its taxpayers say that's a
9 reason.

10 MR. WILLIAMS: In many respects, the customer of
11 the State of Illinois are also its taxpayers. And
12 when you see -- when you get economic benefits that
13 may reduce taxes because of the tax base created and
14 jobs created, that is good for the State of Illinois.

15 COMMISSIONER HURLEY: Okay.

16 MR. WILLIAMS: And, therefore, and I realize that
17 a state commission has trouble sometimes because you
18 are charged with looking at an electric rate not
19 necessarily with the full economic picture of the
20 State of Illinois, which is a different issue.

21 COMMISSIONER HURLEY: Well, I would like to think
22 that we take things a little further than that. Some

1 would you argue we are rather narrow-minded. Thank
2 you, Jacob.

3 So glad to see Vito. While the last
4 year, year-and-a-half you have been in California,
5 you have not lost any of your fervor of your beliefs.

6 MR. STAGLIANO: Thank you. It's difficult to lose
7 fervor at my age.

8 COMMISSIONER HURLEY: I was thinking of myself.
9 It would be sort of interesting. When did you leave
10 the FERC?

11 MR. STAGLIANO: In 1993.

12 COMMISSIONER HURLEY: 1993? So it's been about
13 eight years since you have been gone. It's been
14 interesting. I came back to the Commission after
15 being here about eight or nine years afterwards and I
16 said to the people that I was the sitting up here what
17 have you people been doing while I've been gone. I'll
18 bet you go back and say exactly the same thing.

19 MR. STAGLIANO: Well, I try to clear my distain,
20 but it's hard.

21 COMMISSIONER HURLEY: You certainly didn't today.

22 MR. STAGLIANO: I must say that even by looking

1 back at the golden years when I was there, it is still

2 --

3 COMMISSIONER HURLEY: That's how I felt, too.

4 MR. STAGLIANO: -- it is difficult not to
5 sympathize with the current political environment
6 under which the FERC is operating. I believe that
7 they underestimated the reaction that they did receive
8 once the order was issued and I must say that I was
9 surprised, too, by the reactions, especially here in
10 the Pacific Northwest and Southeast.

11 I thought that the reactions were
12 overreactions and some of them actually came from
13 those before they read the order itself. There was
14 some preconceptions about it, but I don't think that
15 it's good for the country. It's not good for public
16 policy. It's not good for consumers to have this
17 battle underway currently, and I hope there is a way
18 for states, maybe through NARUC and the FERC, to start
19 talking to one another, you know, on a more calm and
20 determined basis than they have been able to do so
21 far.

22 COMMISSIONER HURLEY: Thanks. That's all I have for

1 now, Terry.

2 COMMISSIONER HARVILL: Other questions?

3 (No response.)

4 Vito, and I agree with Ed's comments to
5 you. It's nice to see you back here in Illinois.
6 That being said, your comments kind of outline what in
7 your opinion would be necessary for this market to
8 work, and I don't disagree with you there.

9 Given FERC Order 88, and 2000, and the
10 most recent proposed rule-making, in your opinion is
11 this going to be adequate to solve some of the
12 problems that you have addressed? Does it go far
13 enough? Does it go fast enough or is it just another
14 fatal attempt to approach the problem that needs to be
15 solved.

16 MR. STAGLIANO: Well, as you -- as you know, it's
17 always been difficult for the FERC to enforce the
18 decisions that it issues. It is not a very good
19 policeman of its own policies. It is changing in
20 someway within the SMD proposal in the sense that it
21 assumes a far more direct role as a market monitoring
22 in Washington, which I testified, and I think that the

1 FERC is both staffing up in areas where it had no
2 expertise before and is perfectly willing to be
3 interventionists in monitoring the markets.

4 That being said, it would be a tendency
5 to go over in the extreme in the other direction and
6 that is to stifle competition rather than merely
7 making sure that the rules are obeyed and behavior is
8 right on the part of everyone concerned, but the
9 length of time that we are now facing between the
10 implementation of Order 2000, and I don't know where
11 that is, maybe suspended in animation somewhere, and
12 new calendar from SMD, which will probably run for
13 another five years.

14 In fact, there are ISO proposals in front
15 of the FERC that want transition as long as 12 years.
16 In 12 years we'll all be dead, so it doesn't matter what
17 we're, you know, going to decide today. Our national
18 policy, or at least some of us, it's animation it is
19 not rational to me to plan a policy implementation on
20 a major restructuring of an industry that's being
21 restructured for the last 10 years. That will take
22 another 10 years to complete. That is not a

1 reasonable proposal to put in front of people.

2 So the most effective counterforce to
3 this sort of loosely-defined transition period would,
4 in fact, be the states. The states can intervene and
5 say, you know, the proposal from RTO so and so is --
6 does not need to take 10 years. They do not need to
7 reinvent all of the software that's been operating in
8 other places. They do not need to reinvent
9 governance, and MMUs, and stakeholder processes. They
10 can borrow from tested elements and get underway
11 sooner rather than later.

12 COMMISSIONER HARVILL: I think it was said
13 all the great forces will come to your aid.

14 Do you think there are people out there
15 that will come to the FERC's aid in supporting their
16 bold actions?

17 I spent one morning in Washington, D.C.
18 where they cited the Endangered Species Act. If
19 anybody can actually tell me how the endangered
20 species act impacts the FERC's MRD proposal, I would
21 be happy to sit down to make that link, but it's
22 almost as if they were bold and now great forces are

1 actually coming to prevent what they're attempting to
2 do, and I guess the question is how do we overcome
3 that?

4 Is it the regional differences that some
5 have suggested that we must put in place a phased-in
6 approach? What is the most appropriate way to get
7 this thing done, given the resistance that we have
8 seen?

9 MR. STAGLIANO: The reasons for the objections
10 appear to be disappearing, that is in RTO west. The
11 proposal there was not really consistent with the
12 standard market design. It was a proposal that was
13 accepted and blessed by the regional political
14 authorities that subscribe to it, so now they have got
15 exactly what they wanted. I mean, the FERC gave them
16 the whole order with very few changes and those of us
17 who went out of our way to object to the fact that it
18 was not consistent with the Standard Market Design
19 were left rather speechless by the results, so it is
20 interesting to me to see what will the regulatory
21 authorities of the Pacific Northwest now base their
22 objections on. They received exactly what they filed

1 and the FERC said go ahead.

2 We agree that there are regional
3 differences that your system is different than
4 everybody else. Your electrons are blue, in the East
5 they're red, and so we defer to the blue electrons of
6 the West.

7 (Laughter.)

8 In the Southeast the same thing has
9 happened. The Southeast trans order the FERC simply
10 blessed what was filed. Is it consistent with SMD? I
11 don't think so, but they also got what they want. So
12 what is the objection at this point?

13 My sense is that the FERC is deflecting
14 the opposition by for the moment going along with the
15 proposal as they come before it.

16 COMMISSIONER HARVILL: Questions?

17 COMMISSIONER KRETSCHMER: Mr. Stagliano, I'm
18 agreeing that there are regional differences, and FERC
19 that. To pass by the governors, I would suggest does
20 not mean that they have agreed with the changes that
21 they want. Agreeing with the
22 position -- the proposition that there are regional

1 differences would not make changes in what they're
2 asking is not really agreeing at all. It's a good PR
3 campaign. If I were governor, I won't be fooled for
4 two minutes by it.

5 MR. STAGLIANO: Well, The FERC did. Well, there
6 is a timing and a sequencing problem here.
7 The order -- the orders that were issued in the past
8 two weeks for three new ISOs are out of sequence with
9 the final order for SMD.

10 My assumption is that the cumulative
11 effect of this fresh set of ISO orders, plus the
12 reactions from the regulatory authorities that are
13 interested in that fact, will affect the structure and
14 the scope of final SMD rule. I have to assume that it
15 does, otherwise, the inconsistencies will be too great
16 to rationalize, so to the -- in the West the problems
17 seem to be much more visceral, much more emotional, it
18 seems to me at this point, than they are substantively
19 because they have won on substance of it, at least
20 until the final SMD order is issued, which will not be
21 until late next year.

22 The other things that the FERC said in

1 this order is that they would not revisit this order
2 in light of the subsequent SMD order. That's as good
3 a guarantee of regulatory certainty as anybody's
4 likely to get.

5 COMMISSIONER KRETSCHMER: It may be certainty, but
6 will it be acceptable to the states?

7 COMMISSIONER HARVILL: Other questions? Anything
8 from our audience? Clarifying questions? Comments?

9 (No response.)

10 If there are none, thank you all for your
11 participation here today. It's going to be extremely
12 valuable when we come to preparing our comments to the
13 FERC or if the panelists for
14 the next session are available, I would suggest we
15 start a little bit earlier. I would think they are,
16 so why don't we do this. Why don't we take about 10
17 minutes, come back in about 10 minutes to 3 o'clock
18 and we'll begin at that time. 10 to 3 is the time
19 we'll begin.

20 We are off the record.

21 (Off the record.)

22 Go back on the record.

1 Our last panel today is from our
2 consumers' group. We have two representatives.

3 Jim Dauphinals. Did I pronounce that
4 right?

5 MR. DAUPHINAIS: Yes, Mr. Harvill.

6 COMMISSIONER HARVILL: And on behalf of the
7 Illinois industrial Industrial Energy Consumers, and
8 Ron Earl, General Manager and CEO of Illinois
9 Municipal Electric Agency.

10 With that being said, I'm going to turn
11 things over to Jim to begin things and we'll wrap up
12 with Ron.

13 PRESENTATION

14 BY

15 MR. DAUPHINAIS:

16 Good afternoon. I would like to thank
17 the Commission for providing IIEC the opportunity to
18 share its perspective on FERC's SMD NOPR this
19 afternoon.

20 IIEC is looking to the SMD NOPR to
21 provide for a truly competitive wholesale power
22 market. The development of such a market is

1 fundamental to providing a foundation for a truly
2 competitive retail market in Illinois.

3 The SMD is not a revolutionary step as
4 the product of an evolution began the Public Utility
5 Regulatory Policy Act and the Energy Policy Act of
6 1992, is also decedent Order No. 88 and 2000;
7 moreover, PJM has already implemented core portions of
8 the SMD and MISO who's been working on these very same
9 core portions in response to its 1998 order with FERC,
10 so this is not the new issue. This is something that
11 was going to happen, at least in the Midwest, even
12 prior to the SMD NOPR.

13 IIEC has long supported the strong
14 mandatory approach the FERC is finally taking in the
15 proposed SMD NOPR. The aftermath of Order No. 2000
16 demonstrated that the voluntary approach to solving
17 the problem, at least utilities making choices that
18 may not necessarily be in the interest of their
19 customers.

20 While IIEC conceptually supports the
21 NOPR, it does not necessarily agree with all of its
22 details, nor does it believe it is the cure all to all

1 the problems that plague the wholesale power markets.

2 The implementation of SMD will not remove
3 all the seams, between MISO and PJM into the
4 highly-interwined nature of The RTOs. The seams can
5 only be removed from these two RTOs by implementing a
6 simple market which must include a single dispatch for
7 locational marginal pricing and single common market
8 for CRRs.

9 Separate LPE dispatch will lead to
10 problems as dispatch of one RTO is likely to impact
11 the other RTO due to the interwined nature of these
12 RTOs.

13 In regard to the SMD NOPR itself, we too
14 have concerns we'd like to focus on this afternoon.
15 These are the allocation and CRRs and the proposed
16 resource adequacy requirement.

17 IIEC is concerned that retail access
18 customers and the suppliers will not have access to
19 the CRRs necessary to hedge their electric purchases
20 from LMP congestion charges under the SMD.

21 IIEC believes consumers will be adversely
22 affected by the LMP system unless a market value of

1 the transmission system remains with those consumers.
2 This could be accomplished by assigning the value of
3 CRR's staff that would have allocated rather than CRRs
4 themselves. This is the Auction Revenue Rights
5 concept or ARR concept that Mr. Naumann spoke of
6 earlier today.

7 The value of these rights could be
8 directly assigned to utilities in case of bundled
9 service where we still have a rate freeze in effect
10 but directly to consumers where those consumers
11 elected for retail access. This will make both
12 utilities and consumersn indifferent to retail access
13 from Illinois, at least from the perspective of
14 potential congestion charges under under the SMD.

15 This approach will also make small CRRs
16 available to the market, which is fundamental in
17 allowing utilities, retail access customers, and RESs
18 access to the CRRs they need to hedge their
19 transactions against LMP congestion charges. Without
20 such access, retail competition in Illinois will
21 wither; however, caution should be needed in using
22 this approach to make sure that the CRR auction do not

1 undervalue the CRRs. For if the CRR's are
2 undervalued, it will be at the expense of the
3 consumers.

4 In regard to the resource adequacy
5 requirement, IIEC is very concerned that it will chill
6 retail competition in Illinois.

7 Mr. Naumann spoke earlier today of
8 boom-and-bust cycle in generation earlier today. This
9 is boom-and-bust cycle has resulted from the delay
10 time associated with new generation construction
11 following price spikes in the power markets.

12 For example, with price spikes we
13 experienced in the midwest in 1998 and the daily and
14 hourly markets, we didn't get the generation from
15 those price spikes until two years later.

16 IIEC believes that this boom-and-bust
17 cycles can be ultimately moderated only by the
18 establishment of a location-sensitive liquid and
19 transparent market out to the horizon of a new
20 generation and transmission construction.

21 IIEC believes the proposed resource
22 adequacy requirement of the FERC is a noble attempt by

1 the FERC to jump start such a market; however, as
2 currently proposed, requirements could undermine
3 retail competition in Illinois by placing new
4 burdensome requirements on the RES in Illinois.

5 Currently RES can supply retail access
6 customers with financially firm contracts and these
7 contracts do not need to be acquired in an amount in
8 terms that exceed the RES contract -- RES contracted
9 sales, that is the sales that the RES have already
10 contracted for.

11 So, for example, if an RES has sales only
12 going out for another year into the future, they only
13 really need to get supplies for that year. They don't
14 need to get supplies beyond that year.

15 The resource adequacy requirement could
16 require RES to acquire physically firm power supplies
17 and in-plant reserves for possibly three years into
18 the future even if that RES does not have sales
19 contracts out to that horizon. This will
20 significantly increase the cost and risk faced by RES
21 in Illinois. This would likely drive RES from the
22 retail market.

1 While IIES doesn't necessarily oppose
2 support of the resource adequacy requirement, that
3 requirement should not be so onerous that it drives
4 RES in the Illinois retail market. SMD has much
5 promise, but, the depth is always in the details.

6 I look forward to your questions. Thank
7 you.

8 COMMISSIONER HARVILL: Thank you.

9 Next we'll hear from Ron Earl from the
10 Illinois Municipal Energy Association.

11 PRESENTATION

12 BY

13 MR. EARL:

14 Good afternoon. I'm Ron Earl, General
15 Manager and CEO of the Illinois Municipal Electric
16 Agency. I would like to also thank you for the
17 opportunity to express the views of consumer-owned
18 utilities in Illinois on FERC's proposed Standard
19 Market Design for electricity markets in the United
20 States.

21 I have submitted written comments in
22 advance of this meeting in the interest of time. I

1 would like to use my time here to highlight our
2 concerns. My written remarks contain additional
3 details that I hope the Commission and staff will
4 consider in the deliberations that follow this
5 meeting.

6 Let me take a moment to tell you who we
7 are. The Illinois Municipal Electric Agency is a
8 non-for-profit unit of local government that was
9 created by an act of the General Assembly in 1983.
10 Our job is to combine the wholesale power needs of the
11 municipally-operated electric systems of the state and
12 provide them with economic and reliable wholesale
13 electricity at stable prices.

14 We represent 40 of the states, 42
15 municipally-owned utilities. We currently sell power
16 to 30 of these systems under contracts that are
17 primarily long term extended through 2026.

18 We were created because our members did not have
19 access to economical sources of power.

20 For the past 18 years, IMEA has filled
21 that gap. On behalf our members, we have introduced
22 bilateral power supply contracts and we have purchased

1 both peak and based-load generation sources to make
2 certain our member citizens would have power when they
3 needed and at a cost they can afford.

4 I'm also a member of the Executive
5 Committee of the Transmission Access Policy Study
6 group, referred to as TAPS. TAPS, as it is called, is
7 an informal association of some 1,000 transmission
8 dependent utilities in 34 states. TAPS members own
9 generation and purchase of substantial amount of power
10 and energy under a variety of wholesale contracts.
11 Like IMEA, they serve their members under long-term
12 contracts and all depends substantially on
13 transmission-owned and controlled by others.

14 TAPS has been, and continues to be, very
15 active before Congress and FERC on issues of
16 transmission policies; therefore, both IMEA and TAPS
17 view FERC's SMD proposal through what we would call
18 the lens of our customers' needs.

19 We are generally supportive of FERC's
20 goals for the SMD, which we see as the elimination of
21 undue discrimination in the provision of transmission
22 services for all purposes and to achieve a vigorous,

1 competitive transparent short-term energy market that
2 will benefit customers; however, some detail of the
3 proposal will work in opposition to those stated
4 goals.

5 I would like to briefly highlight those
6 that give us particular concern. The first is the
7 need to protect existing transmission rights, very,
8 very critical, and it's even after the teleconference
9 today on that, but it's a very, very critical thing is
10 to try to make sure that we have protection against
11 existing transmission rights.

12 We have a long-term load serving
13 obligations, as I indicated, going out to 2026. To
14 meet these obligations, we have made major investments
15 in generation and other power purchase arrangements.

16 As an example, IMEA bought a share of a
17 large 547 megawatt coal-fired plant in Kentucky in
18 1990. We were able to make this purchase and finance
19 this unit, our share of it, we had to secure long-term
20 transmission rights. Those rights are essential to
21 the economic viability of our investment and to our
22 continued ability to provide reliable service to our

1 members and their customers.

2 The municipal system citizens are a half
3 a million in Illinois would suffer severely if we do
4 not receive rights under the SMD that are, in fact,
5 equivalent to our own transmission rights that we have
6 today.

7 The SMD NOPR states an intention to
8 protect existing transmission rights. We were very
9 troubled by that fine print, which in many places
10 suggest that we may end up with rights that are
11 significantly less secure, less valuable, and shorter
12 term.

13 SMD proposes to use congestion revenue
14 rights to CRRs we have been talking about today as a
15 hedge against the costs imposed by the use of
16 locational marginal process, but FERC's proposal to
17 auction the CRRs is an invitation we believe to gain
18 the system and initial allocation of CRRs under FERC's
19 proposed methods to see us loosen even our existing
20 firm transmission rights.

21 We are also concerned about the bid
22 based, not cost based LMP scheme using the basis for

1 assess congestion charges, which will also be subject
2 to gainmanship. Existing rights to transmit existing
3 generation commitments to load must be honored.

4 IMEA and TAPS will be urging FERC to
5 craft its final SMD rule and the associated
6 implementation details to fully protect these existing
7 transmission rights.

8 The second point I would like to bring up
9 is that the SMD proposal should be modified to clearly
10 enable Load-Service Entities, such as us, to obtain
11 new long-term transmission rights that will allow
12 assured delivery of new resources to our load without
13 significant risk to congestion costs.

14 Right now we are examining which of the
15 number of new baseload facilities is it best for us to
16 invest in on behalf of our members.

17 I think earlier today we talked about the
18 new load here, the 8,000 megawatts, and I think some
19 of the questions that were asked, what kind of fuel is
20 that? Well, it's gas. What kind of units are those?
21 Well, they're mostly intermediate, and if we don't go
22 out -- we and others don't go out and start looking

1 for maybe coal-fired baseload, the gas we believe is
2 going to go down into the baseload and become a very,
3 very high priced market in the future.

4 So we are, indeed, as well as many
5 people, are need of looking for coal-fired baseload
6 for the future or really totally on the market.
7 This will be a purchase that could exceed hundreds of
8 millions of dollars and will be a key component in our
9 members' ability to serve their customers reliably and
10 at a reasonable cost.

11 We have looked so far at 14 different
12 companies. Of course, the number one thing that we
13 have to ask can we have it delivered to our control
14 areas in Illinois? Can they come from the south part
15 of Illinois? To the north part? What is the
16 transmission situation?

17 This is true for many public power
18 cooperatives, as well as investor-owned systems across
19 the country. The simple fact is that we must meet
20 our load reliably which requires long-term
21 investments, long-term contract commitments, and
22 long-term planning.

1 Recent experiences show that we cannot
2 rely on the merchant sector and short-term markets for
3 needed capacity. Our members do not wish to subject
4 their customers to that uncertainty, but if we cannot
5 secure firm transmission rights to deliver the output
6 from this project, we may not be able to secure the
7 necessary financing.

8 I think all of us have probably seen the
9 Wall Street Journal today, Page 82, and what's going
10 on in the world of trying to finance through energy
11 units in the future and that will expose our members
12 and customers to something they don't want, the
13 uncertainty, the volatility of the cyclical market
14 power; unfortunately, the SMD proposal speaks in terms
15 of securing future rights of one week, one month, one
16 year, or perhaps longer in duration.

17 Again, that perhaps longer is not good
18 enough. IMEA and other TAPS members are not
19 speculators. We cannot build plants with 30 to 50
20 year lives and go out and try to issue debt as
21 amortized over 30 years with only a short-term
22 delivery right and have congestion and protection.

1 We are willing to pay for our fair share
2 of the cost of transmission leading to integrating the
3 resources into the network and to deliver power from
4 those resources to our loads on a reliable basis, but
5 we are not willing to rely on out bidding all other
6 market participants in annual auctions for the
7 transmission rights to secure delivery of long-term
8 generation investments or power contracts.

9 In fact, we were very progressive in
10 converting all our member loads to network integration
11 transmission service under Order 888, open access
12 transmission tariffs. We did so with the
13 understanding that our transmission providers would be
14 responsible for maintaining and building the necessary
15 transmission capacity to meet our needs. We are
16 fearful, and for good reason, that SMD, as proposed by
17 FERC, will undo that contract.

18 We'll be urging FERC to modify its MRD
19 proposal to clearly provide that Load-Serving Entities
20 can designate new network resources dedicated to
21 serving their load and can obtain new long-term
22 transmission rights that makes a life of those

1 resources, and we encourage the Illinois Commerce
2 Commission to do likewise.

3 That leads me to my final point on
4 participant funding of new transmission upgrades. I
5 respectfully disagree with Mr. Naumann, who I have a
6 high regard for, and some of the comments he made
7 earlier.

8 If the objectives of SMD are to be
9 realized, it is essentially that new transmission be
10 built in a timely fashion. That's the whole problem
11 here is transmission. Congestion must become the
12 exception, not the rule.

13 Unfortunately, FERC's SMD proposal states
14 a strong preference for what's called Participant
15 Funding Mechanism for getting a new transmission
16 built. Participant funding is an undefined, untested
17 concept that represents a number of problems. It
18 apparently presumes that the individual market
19 participants will step up and pay for the construction
20 of new lines in advance in exchange for the rights to
21 congestion revenue, this despite long construction
22 lead times and the changing nature of grid flows

1 overtime.

2 It is important that new transmissions be
3 built promptly. Relying on participant funding is
4 likely to lead to significant delays for a number of
5 reasons. Most transmission lines have multiple
6 purposes. If you've ever seen how power goes from A
7 to B, you are going to be surprised the different
8 paths that it takes if you saw a load flow model.

9 To get approval of new transmission line,
10 it's often necessary to demonstrate multiple benefits
11 and that the proposed line is the least cost solution
12 to meeting a variety of needs, including local voltage
13 support, reliability under various contingencies, as
14 well as improving access to economic sources of power.

15 The multiple purposes is that lines would
16 be create significant free rider problems. Parties
17 may be encouraged to wait and see if someone else will
18 pay for a line.

19 In addition, the beneficiaries of the
20 network upgrade will change over time with changes in
21 load, generation, and grid topographic. Efficiency
22 and cost efficiencies will often require upgrades in

1 size larger than is required for immediate needs of a
2 particular market participant. As a result, under
3 participant funding regime, optimal improvements from
4 a regional, long-term planning perspective may not be
5 made.

6 Finally, we need to be very careful not
7 to create new incentives to maintain congestion and
8 oppose new construction. For a market participant
9 funding a new line in exchange for rights to
10 associated congestion in revenue, that market
11 participant may very well become an opponent of the
12 next new line. That would lessen congestion and,
13 therefore, the value of its own congestion revenue
14 rights.

15 For all these reasons, we seek to
16 convince the FERC and the SMD proceeding not to
17 primarily place reliance over participant funding in
18 order to achieve a robust grid. FERC can deal with
19 the problem with a rate design that is assigns costs
20 to both load and generators based on costs and
21 benefits received.

22 These problems also strongly suggest that

1 we need a regional transmission planning regime that
2 includes a clear obligation on the part of RTOs to
3 build or cause construction of transmission necessary
4 to ensure reliable service for customers and
5 reasonable access to competitive regional markets.
6 Assignment of the costs of this integration should
7 track cost and benefit.

8 Let me close by saying again that we are
9 generally supportive of a uniform market structure for
10 the U.S. electricity market; however, the details we
11 have outlined here are vitally important if the market
12 is actually going to work for the benefit of the
13 end-user consumer.

14 If the rates that underlie SMD can be
15 made to work for us with our marketing experience and
16 knowledge, then they will not work for individual
17 customers in a retail access environment.

18 We hope the Commission will agree and
19 take these matters up with FERC. Thank you again for
20 inviting me to offer these remarks.

21 COMMISSIONER HARVILL: Thank you.

22 I'm going to turn things over to the

1 other Commissioners.

2 (No response.)

3 Now Commissioner Kretschmer, I know you
4 have a comment.

5 COMMISSIONER KRETSCHMER: Yes. Mr. Earl, it's
6 nice to see you again.

7 MR. EARL: Good to see you. It's not snowing this
8 time.

9 COMMISSIONER KRETSCHMER: That's true. That's
10 true. First of all, I share your concern on heavily
11 dependence on natural gas. I do think we need to have
12 a better mix of fuel, natural gas certainly with its
13 high ups and downs, that's not going to change, and
14 certainly there is a serious effect if we try to use
15 peaker plants as baseload, so I agree with you.

16 I also share your concern about the
17 problems that would arise if you did not have the same
18 privilege to transmission rights that you have now. I
19 didn't understand that.

20 However, having said that, how would you
21 suggest we fund new transmissions? Certainly, the
22 utilities that are not going to have control even

1 thought they might have ownership, many won't have
2 ownership, but they won't have control of their own
3 transmission lines.

4 You would not expect I assume to have
5 utilities build transmission lines in their own
6 service territories if they have no control over their
7 use or who's going to be using them. How else having
8 participants fund them would you fund these?

9 MR. EARL: We tried to work with the transmission
10 owners and even some of the rates of return have gone
11 up to some pretty high double-digit numbers that
12 transmission owners themselves would see this as a
13 very viable market. And when you look at 12, 13, 14,
14 15, 16 percent rate of return, that that would be a
15 very good market for people to get into and try to
16 build. And one of the things we would like to
17 encourage is that rather than going out and trying to
18 do a participant funded approach where you are going
19 to find it's just going to get totally bogged down in
20 terms of is it ever going to get built as there is an
21 incentive and a way not to build new transmission.

22 The last transmission you now the more

1 valuable whoever has transmission becomes and more
2 valuable to the generations that are located there, so
3 I think participant funding is not going to work. I
4 think it's going to be a very slow process and we are
5 going to wind up with congestion management,
6 Locational Marginal Process, all these things issues
7 that we talked about all day today.

8 COMMISSIONER KRETSCHMER: Don't you think we're
9 going to have some problems as they start trying to
10 raise transmission costs? I heard 30, 50 percent. I
11 can't see that many states --

12 MR. EARL: No, I would not want to go that high
13 and I hope we would not go that high. We have worked
14 with some of the MISO transmission owners, and I don't
15 think their numbers got that high.

16 COMMISSIONER KRETSCHMER: Well, I'm just reading
17 published reports talking about a need for increase
18 maybe 30. They all say the basis is low so the
19 increase would not seem that big in dollars, but when
20 you talk about 30 to 50 percent increase, that's high
21 no matter who's doing it.

22 MR. EARL: It is. It's an issue, but I don't

1 believe participant funding is the way to go. I think
2 it's not going to succeed and we are going to be left
3 with a transmission grid today and we are going to be
4 left with a real mess.

5 Like you say, we need to try to all
6 understand what does locational margin, processing
7 mean, what does congestion rights mean? How do you
8 auction them off? How about long-term commitments?
9 How do you go out and get 30 year debt when you can
10 only get a 5 or 10-year transmission right? It's a
11 real mess. The solution to all this is to have more
12 transmission lines. I mean, we all know that.

13 COMMISSIONER KRETSCHMER: That's the solution, the
14 question is who pays, you know, and --

15 MR. EARL: We don't mind paying our share, but, I
16 mean, to get the participants to start putting up
17 money up front, you get into all kinds of a variety of
18 issues that are turned out here in terms of is it
19 going to be a successful approach.

20 COMMISSIONER KRETSCHMER: Well, couldn't you use
21 the other analogy, for year after years it was claimed
22 that the utilities padded their rate base so that they

1 could get a higher rate of return.

2 Are you afraid that perhaps the
3 transmission owner companies might pad their rate base
4 in order to get a higher rate of return?

5 MR. EARL: They might. They might.

6 COMMISSIONER KRETSCHMER: Okay. Thank you.

7 COMMISSIONER HARVILL: Other questions?

8 (No response.)

9 I have one, and he's still sitting in the
10 back. I have question for Craig. In PJM obviously
11 you have an LMP basis. How many new transmission has
12 been built under that system? Has it evolved to what
13 Mr. Earl's speaking to or has new transmission been
14 built to address the congestion? Sorry to put you on
15 the spot.

16 MR. GLAZER: That's quite all right.

17 We have had an extensive amount of new
18 transmission built to alleviate congestion to
19 interconnect new generators and even interconnecting
20 new generators can alleviate congestion if they're
21 located in the right place. We have had considerable
22 transmission being built.

1 What we need to see, quite frankly, and
2 was emerging on the horizon is merchant transmission
3 providers, somebody who solely gets into this
4 business, and I think just picking up on the
5 conversation before, I think we have to separate out
6 reliability upgrades from economic upgrades.

7 Reliability upgrades need to happen, and
8 they it needs to be -- you can't wait for somebody to
9 come up and come up with the proposal. I'm not sure
10 on congestion -- on clearing congestion if we ought
11 not to allow the market to work and have some economic
12 opportunities if, in fact, the generation's getting
13 expensive, a merchant transmission provider will come
14 in and say I'm going to build and I'm going to get
15 some of these nice returns for doing it.

16 I don't think we should see the system
17 quite as negative as was presented. We have seen a
18 lot of interest in new merchant transmission.

19 COMMISSIONER HARVILL: As the transmission been
20 known, has it been participant funded or it been --

21 MR. GLAZER: Our system basically is participant
22 funding right now. Again, we separate out. If it's a

1 reliability upgrade, it's rolled into rates.
2 Everybody pays it. We don't start separating out the
3 benefits, but if it's clear congestion, we, in fact,
4 look to determine or if it interconnects to a new
5 generators. We determine what was the problem. What
6 caused this cost to be incurred, and some of you heard
7 a lot about on the telephone I'm sure, and, as a
8 result of that, who should pay?

9 So we have been doing participant funding
10 now. Is it easy? Can you get into problems? How did
11 you identify who's the beneficiary? Would the line
12 have otherwise been built? They are issues, but
13 that's why you have an independent transmission
14 provider that doesn't have a stake in making those
15 issues and would appeal FERC, and MISO, and PJM.

16 So I don't participate funding is quite
17 as controversial as it necessarily needs to be, in
18 fact, it worked pretty well. Reliability upgrades it
19 gets done right away, rolled into rates, paid for.
20 They don't wait around for participants. Economic
21 ones do, and that's the way you want it. You don't
22 want to start a command-and-control system to say this

1 is the solution.

2 COMMISSIONER HARVILL: Thank you. I asked the
3 questions, because I don't know, so appreciate your
4 still being here.

5 Any other questions? Comments?
6 Concerns?

7 (No response.)

8 Anything from the audience?

9 (No response.)

10 Springfield?

11 (No response.)

12 That being said --

13 COMMISSIONER HURLEY: I have a couple of
14 observations.

15 CHAIRMAN WRIGHT: Just my complements to you and to
16 our panelists today. For a new chairman of the
17 Commission, this has been quite informative,
18 provocative in certain circumstances in today's
19 discussion, and I think instructive to the Commission
20 to go about our business on this issue, so in your
21 position as Chair of the Electric Policy Committee,
22 thank you for organizing this today.

1 CHAIRMAN HARVILL: You are quite welcome.

2 COMMISSIONER HURLEY: I wanted to say the same
3 thing. I also wanted to say to Craig it is nice that
4 you certainly did a lot of work on the telephone side
5 when you were on the Ohio Commission, and can we draw
6 any comparison to you to UNE rates and recent UNE
7 rates that are going on?

8 MR. GLAZER: We don't do calls at dinner time.

9 COMMISSIONER HURLEY: It's at least nice that some
10 of us do draw analogies between the two industries, so
11 oftentimes the industries have remained so separated,
12 and, yet, the energy industry is going through so many
13 of the same issues that we went through in the
14 telecommunications industry, and many years ago and
15 continued to.

16 I want to thank all the panelists, as
17 well and recommend to Commissioner Harvill, while I
18 think this was a terrific panel, I think if we do it
19 again, we ought to split the two panels up and have a
20 morning and afternoon session in more of a debate
21 fashion. I think it would keep some of the people in
22 the audience awake obviously.

1 COMMISSIONER HARVILL: I'll take that into
2 consideration and, again, I thank all the panelists
3 for participating today. It's been both educational
4 and entertaining at times.

5 That being said, the Commission is in
6 process of drafting our comments and we'll continue
7 along that path.

8 It is my intention to schedule other
9 meetings, not quite as long as this one, to educate
10 the Commission and perhaps help us along the path to
11 preparing these comments to the FERC.

12 With that, I thank everybody who
13 participated today, everybody who sat in the audience
14 through the meeting, and we are adjourned. Off the
15 record.

16 (Whereupon, the above
17 matter was adjourned.)

18
19
20
21
22